

# Dragonboat SA Inc

## Balance Sheet

As of June 2018

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Assets		
Current Assets		
Cash On Hand		
ACCOUNT 1	\$64,558.88	
ACCOUNT 3	\$30,753.14	
Petty Cash	-\$191.78	
Accounts Receivable	\$1,188.00	
Membership Fees Future Period	-\$57,755.00	
Inventory	\$10,330.00	
Total Cash On Hand	<u>\$48,883.24</u>	
The Sailing Club - DBSA & PAAF	\$1,115.41	
Total Current Assets		<u>\$49,998.65</u>
Property & Equipment		
Buildings		
Shed items at Cost	\$120.00	
Sailing Club initial cost	\$26,687.75	
Total Buildings	<u>\$26,807.75</u>	
Caravan		
Caravan at Cost	\$2,500.00	
Total Caravan	<u>\$2,500.00</u>	
Furniture & Fixtures		
Trailers at Cost	\$26,090.80	
Dragonboats & assoc equipment	\$88,560.00	
Racer equipment at cost	\$19,955.80	
Racing FL equipment at cost	\$40,503.00	
Tents at cost	\$3,573.49	
Banners and flags at cost	\$676.50	
Sundry items at cost	\$15,298.38	
Asset with no WDV	\$5,815.88	
Accumulated depreciation	-\$92,747.41	
Total Furniture & Fixtures	<u>\$107,726.44</u>	
Total Property & Equipment		<u>\$137,034.19</u>
Total Assets		<u>\$187,032.84</u>
Liabilities		
Current Liabilities		
GST Liabilities		
GST Collected	\$867.17	
GST Paid	-\$322.36	
GST adjustment	\$4.43	
Total GST Liabilities	<u>\$549.24</u>	
Total Current Liabilities		<u>\$549.24</u>
Total Liabilities		<u>\$549.24</u>
Net Assets		<u>\$186,483.60</u>
Equity		
Prior Year's Surplus/Deficit	\$59,633.22	
Members' Funds	\$133,869.13	
Retained Earnings	-\$25,700.06	
Current Year Surplus/Deficit	\$18,681.31	
Total Equity		<u>\$186,483.60</u>





# Dragonboat SA Inc

## Profit & Loss Statement

July 2017 through June 2018

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	July	August	September	October	November	December	January	February	March	April	May	June	Total
Venue/Reserve Hire*	\$0.00	\$0.00	\$31.82	\$1,296.82	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,760.00	\$0.00	\$5,088.64
Season Medals & Trophies	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$4,672.63	\$0.00	\$0.00	\$251.00	\$81.82	\$60.00	\$5,065.45
Power Boat Maintenance & Fuel	\$0.00	\$0.00	\$23.04	\$0.00	\$0.00	\$872.55	\$25.22	\$1,008.50	\$24.07	\$118.63	\$0.00	\$0.00	\$2,072.01
Security Services	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$456.00	\$0.00	\$0.00	\$456.00
Starting Equipt & Course Maint	\$0.00	\$0.00	\$0.00	\$0.00	\$181.77	\$136.36	\$50.00	\$0.00	\$36.70	\$0.00	\$0.00	\$0.00	\$404.83
Vehicle hire, rego, & fuel	\$20.00	\$72.73	\$72.73	\$72.73	\$72.73	\$0.00	\$0.00	\$258.19	\$0.00	\$678.51	\$0.00	\$72.73	\$1,320.35
Caravan exps	\$0.00	\$0.00	\$742.68	\$0.00	\$358.68	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,101.36
Toilet hire	\$0.00	\$0.00	\$0.00	\$0.00	\$1,052.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,052.00
<b>Total RACING</b>	<b>\$20.00</b>	<b>\$171.82</b>	<b>\$1,152.08</b>	<b>\$1,633.35</b>	<b>\$1,937.54</b>	<b>\$1,427.60</b>	<b>\$5,011.98</b>	<b>\$1,965.01</b>	<b>\$402.68</b>	<b>\$2,714.14</b>	<b>\$4,159.12</b>	<b>\$357.27</b>	<b>\$20,952.59</b>
<b>MAINTENANCE &amp; REPLACEMNT*</b>													
Maintenance - Boats*	\$13.66	\$71.82	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$182.16	\$23.18	\$0.00	\$0.00	\$22.82	\$313.64
Maintenance - other equipment	\$91.32	\$0.00	\$54.90	\$193.61	\$0.00	\$85.94	\$0.00	\$0.00	\$51.82	\$0.00	\$0.00	\$0.00	\$477.59
Maintenance - DBSA SailingClub	\$0.00	\$66.04	\$12.41	\$351.80	\$385.00	\$66.00	\$0.00	\$89.10	\$0.00	\$0.00	\$0.00	\$56.50	\$1,026.85
Maintenanc - Shed	\$23.09	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$94.55	\$0.00	\$61.82	\$0.00	\$179.46
Maintenance - Trailer	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$379.04	\$45.45	\$386.00	\$0.00	\$810.49
Paddles	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,156.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,156.25
Other Equipment Purchased*	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$369.09	\$369.09
<b>Total MAINTENANCE &amp; REPLACEMNT*</b>	<b>\$128.07</b>	<b>\$137.86</b>	<b>\$67.31</b>	<b>\$545.41</b>	<b>\$385.00</b>	<b>\$151.94</b>	<b>\$3,156.25</b>	<b>\$271.26</b>	<b>\$548.59</b>	<b>\$45.45</b>	<b>\$447.82</b>	<b>\$448.41</b>	<b>\$6,333.37</b>
<b>Volunteers</b>													
Volunteer amentities	\$0.00	\$0.00	\$23.73	\$0.00	\$66.00	\$72.01	\$0.00	\$0.00	\$0.00	\$468.61	\$16.18	\$0.00	\$646.53
Volunteer Function*	\$160.91	\$0.00	\$0.00	\$0.00	\$0.00	\$284.63	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,445.45	\$1,890.99
Volunteer Training*	\$0.00	\$0.00	\$119.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$119.70
<b>EVENTS</b>													
Masters games	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$695.74	\$0.00	\$695.74
<b>PA Sailing Club joint venture</b>													
Sailing Club ongoing expenses	\$0.00	\$0.00	\$500.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$500.00
Coffee machine	\$0.00	\$388.18	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$147.27	\$0.00	\$0.00	\$0.00	\$0.00	\$535.45
<b>Total Expenses</b>	<b>\$20,721.01</b>	<b>\$9,249.14</b>	<b>\$6,356.84</b>	<b>\$19,674.61</b>	<b>\$15,538.16</b>	<b>\$7,581.88</b>	<b>\$12,964.92</b>	<b>\$13,162.22</b>	<b>\$5,427.53</b>	<b>\$6,386.41</b>	<b>\$12,503.84</b>	<b>\$15,128.96</b>	<b>\$144,695.52</b>
<b>Operating Profit</b>	<b>\$44,903.92</b>	<b>\$17,067.69</b>	<b>\$6,665.96</b>	<b>-\$13,558.52</b>	<b>-\$5,945.65</b>	<b>-\$1,662.23</b>	<b>-\$4,769.22</b>	<b>-\$7,503.37</b>	<b>\$4,051.45</b>	<b>-\$1,336.44</b>	<b>-\$11,914.71</b>	<b>-\$7,317.57</b>	<b>\$18,681.31</b>
<b>Other Expenses</b>													
<b>Net Surplus / (Deficit)</b>	<b>\$44,903.92</b>	<b>\$17,067.69</b>	<b>\$6,665.96</b>	<b>-\$13,558.52</b>	<b>-\$5,945.65</b>	<b>-\$1,662.23</b>	<b>-\$4,769.22</b>	<b>-\$7,503.37</b>	<b>\$4,051.45</b>	<b>-\$1,336.44</b>	<b>-\$11,914.71</b>	<b>-\$7,317.57</b>	<b>\$18,681.31</b>

# Dragonboat SA Inc

## Reconciliation Report

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ID#	Date	Memo/Payee	Deposit	Withdrawal
<b>Cheque Account:</b>		<b>1-1110</b>	<b>ACCOUNT 1</b>	
<b>Date of Bank Statement:</b>		<b>30/06/2018</b>		
 <b>Reconciled Cheques</b>				
eft	4/06/2018	Optus - internet		\$93.61
eft	4/06/2018	Admin Focus - inv 1366		\$2,308.63
eft	5/06/2018	Express Virtual Meetings Pty L		\$84.61
eft	5/06/2018	Vi Doung - kettle bells, badges		\$497.10
eft	13/06/2018	Express Virtual Meetings Pty L		\$367.55
int	13/06/2018	AusDBF - paddler levy 93 adul		\$2,337.50
eft	14/06/2018	ACDC (supplier) cpay 14 volun		\$400.00
eft	14/06/2018	John Holland - June exps		\$911.72
eft	14/06/2018	Revolutionise sport- Thinkrelati		\$3,130.00
eft	14/06/2018	Black Dragons DBC (supplier)		\$20.00
eft	14/06/2018	Coorong DB Club (supplier) - c		\$40.00
eft	14/06/2018	Subsonix DB Club (Supplier) -		\$100.00
eft	14/06/2018	SADA (supplier) - cpay x3		\$100.00
eft	14/06/2018	Powerblades DB Club (supplie		\$40.00
eft	14/06/2018	Canoe SA - shed rent		\$2,875.00
eft	14/06/2018	Water Warriors DB Club (suppl		\$160.00
eft	18/06/2018	Dragons Abreast Adelaide (su		\$240.00
eft	19/06/2018	Water Warriors DB Club (suppl		\$40.00
eft	22/06/2018	ASA (supplier) - cpay		\$40.00
eft	22/06/2018	Golden Roast Adelaide - lunch		\$1,590.00
eft	29/06/2018	First in Team - inv 1886		\$1,170.00
<b>Total:</b>			<b>\$0.00</b>	<b>\$16,545.72</b>

### Reconciled Deposits

4070	1/06/2018	Tamara Henwood - first aid co	\$75.00
4071	4/06/2018	Norman Voss - first aid course	\$75.00
4072	4/06/2018	Chris Kelley - first aid course	\$75.00
4073	4/06/2018	Kim Taylor - first aid course	\$75.00
4074	5/06/2018	Dragons Abreast Pt Lincoln - 9	\$1,148.00
4075	5/06/2018	R Bowen - coaching course L1	\$330.00
4076	6/06/2018	M J Peters - L1 coaching	\$330.00
4077	7/06/2018	Victor Dragons DB Club - Fc4	\$1,853.00
4078	9/06/2018	Waiwilta Paddling Club Inc - F	\$1,100.00
4079	9/06/2018	Adelaide Sea Dragons -Fm1,F	\$803.00
4080	12/06/2018	Victor Dragons DB Club - Fc2	\$272.00
4081	14/06/2018	Payment; ASA - Mannum Pad	\$203.72
4082	14/06/2018	Payment; Dragons Abreast Ad	\$143.00
4083	15/06/2018	Murray Bridge Masters Games	\$5,461.50
4084	18/06/2018	Waiwilta Paddling Club Inc - F	\$1,306.00
4085	18/06/2018	Victor Dragons DB Club - Fc1,	\$370.00
4086	20/06/2018	Adelaide Sea Dragons - Fm3.	\$1,731.00
4087	20/06/2018	ASA - Fm11, Fc1, Tm6	\$3,434.00
4088	20/06/2018	ASA - Mannum Paddle Steam	\$253.00
4089	21/06/2018	Victor Dragons DB Club - Fc1,	\$392.00
4090	21/06/2018	Dimitrios Palis - coaching cour	\$330.00
4091	22/06/2018	Waiwilta Paddling Club Inc - F	\$996.00
4092	22/06/2018	Adelaide Sea Dragons , - Fm5,	\$1,763.00
4093	22/06/2018	Black Dragons DBC - Fm6, Jm	\$1,432.00
4094	25/06/2018	Powerblades DB Club - Fm29,	\$7,006.00
4095	25/06/2018	Blue Water Raiders - Fc12, Tc	\$2,356.00
4096	25/06/2018	Water Warriors DB Club - Fm2	\$5,248.00
4097	26/06/2018	Subsonix DB Club - Fm20, Tm	\$4,292.00
4098	27/06/2018	Dragons Abreast Pt Lincoln - F	\$1,907.00
4099	27/06/2018	ASA - Fm2, Fc1, Tm2, Tc1	\$1,009.00

# Dragonboat SA Inc

## Reconciliation Report

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ID#	Date	Memo/Payee	Deposit	Withdrawal
<b>Cheque Account: 1-1110</b>		<b>ACCOUNT 1</b>		
<b>Date of Bank Statement: 30/06/2018</b>				

### Reconciled Deposits

4100	27/06/2018	Victor Dragons DB Club - Fc3,	\$781.00	
4101	28/06/2018	Waiwilta Paddling Club Inc - F	\$618.00	
4102	28/06/2018	Coorong DB Club - Fc9, Tc4	\$1,692.00	
4103	28/06/2018	Powerblades DB Club - Fm5	\$1,030.00	
4104	28/06/2018	Subsonix DB Club - Fm3, Tm1	\$790.00	
4105	28/06/2018	ASA	\$484.00	
4106	28/06/2018	Andrea Michels	\$25.00	
4107	29/06/2018	Adelaide Sea Dragons - coachi	\$660.00	
4108	29/06/2018	Waiwilta Paddling Club Inc - F	\$206.00	
4109	29/06/2018	Waiwilta Paddling Club Inc - fir	\$150.00	
4110	29/06/2018	Victor Dragons DB Club - Fc1	\$136.00	
4111	29/06/2018	ASA - Fm2	\$412.00	
4112	29/06/2018	Kangaroo Island Dragons	\$1,749.00	
4113	29/06/2018	Vicki's Pride - Fc10, Tc4	\$1,828.00	
4114	29/06/2018	Adelaide Sea Dragons - Fm7,	\$2,519.00	
4115	29/06/2018	Copper Coast Battle Dragons	\$2,647.00	
4116	29/06/2018	SADA - Fm12, Tm10	\$4,192.00	
4117	30/06/2018	Bank SA	\$1.95	
Total:			\$65,690.17	\$0.00

### Outstanding Cheques

142501	29/06/2018	Department of Planning, Trans		\$80.00
142502	29/06/2018	J Bould - folders		\$10.50
Total:			\$0.00	\$90.50

### Reconciliation

MYOB Balance on 30/06/2018:	\$64,558.88
Add: Outstanding Cheques:	\$90.50
Subtotal:	\$64,649.38
Deduct: Outstanding Deposits:	\$0.00
Expected Balance on Statement:	\$64,649.38

**Cheque Account: 1-1130      ACCOUNT 3**  
**Date of Bank Statement: 30/06/2018**

### Reconciled Deposits

int	30/06/2018	Bank SA	\$12.63	
Total:			\$12.63	\$0.00

# Dragonboat SA Inc

## Reconciliation Report

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ID#	Date	Memo/Payee	Deposit	Withdrawal
Cheque Account: 1-1130		ACCOUNT 3		
Date of Bank Statement: 30/06/2018				

### Reconciled Deposits

#### Reconciliation

MYOB Balance on 30/06/2018:	\$30,753.14
Add: Outstanding Cheques:	\$0.00
Subtotal:	<u>\$30,753.14</u>
Deduct: Outstanding Deposits:	\$0.00
Expected Balance on Statement:	<u>\$30,753.14</u>

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# Dragonboat SA Inc

## Profit & Loss [Last Year Analysis]

July 2017 through June 2018

2/07/2018  
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	This Year	Last Year	\$ Difference	% Difference
<b>Income</b>				
<b>MEMBERSHIP FEES</b>				
Full M'ship - metro	\$67,847.28	\$59,439.75	\$8,407.53	14.1%
Tertiary/67+ metro	\$7,617.25	\$5,955.16	\$1,662.09	27.9%
Junior M'ship - metro	\$554.56	\$758.64	-\$204.08	(26.9%)
Junior M'ship - country	\$62.73	\$177.00	-\$114.27	(64.6%)
Full - Country M'ship	\$22,414.49	\$24,383.82	-\$1,969.33	(8.1%)
Tertiary/67+ country	\$4,720.91	\$5,464.35	-\$743.44	(13.6%)
Club Affiliate member	\$62.73	\$40.00	\$22.73	56.8%
<b>Total MEMBERSHIP FEES</b>	<b>\$103,279.95</b>	<b>\$96,218.72</b>	<b>\$7,061.23</b>	<b>7.3%</b>
<b>GRANTS</b>				
StEP - State Org Support	\$17,500.00	\$17,500.00	\$0.00	0.0%
Sponsorship	\$0.00	\$1,000.00	-\$1,000.00	(100.0%)
<b>Total GRANTS</b>	<b>\$17,500.00</b>	<b>\$18,500.00</b>	<b>-\$1,000.00</b>	<b>(5.4%)</b>
<b>EVENTS</b>				
Corporate Events	\$2,551.37	\$11,077.91	-\$8,526.54	(77.0%)
Course - Coaching/Sweeps	\$4,190.92	\$3,606.88	\$584.04	16.2%
Course - first aid	\$777.27	\$0.00	\$777.27	NA
DBSA Dinner	\$3,822.73	\$4,378.64	-\$555.91	(12.7%)
Volunteer function	\$0.00	\$181.82	-\$181.82	(100.0%)
Master Games	\$4,965.00	\$1,068.18	\$3,896.82	364.8%
<b>Total EVENTS</b>	<b>\$16,307.29</b>	<b>\$20,313.43</b>	<b>-\$4,006.14</b>	<b>(19.7%)</b>
<b>MISC</b>				
BankInterest Received	\$197.22	\$351.20	-\$153.98	(43.8%)
Coffee Stand	\$0.00	\$95.45	-\$95.45	(100.0%)
Vendor stand site fee	\$0.00	\$50.00	-\$50.00	(100.0%)
Donations to DBSA	\$242.00	\$775.00	-\$533.00	(68.8%)
Dragonboat/equipment sale	\$3,700.90	\$11,828.50	-\$8,127.60	(68.7%)
Insurance	\$2,832.10	\$3,294.53	-\$462.43	(14.0%)
Money share 2016 Championships	\$0.00	\$43,796.00	-\$43,796.00	(100.0%)
hire of Lynx equipment	-\$554.55	\$4,000.00	-\$4,554.55	(113.9%)
Hire of 2 way radios	\$0.00	\$30.00	-\$30.00	(100.0%)
<b>Total MISC</b>	<b>\$6,417.67</b>	<b>\$64,220.68</b>	<b>-\$57,803.01</b>	<b>(90.0%)</b>
<b>FEES</b>				
race fees	\$18,050.00	\$12,878.41	\$5,171.59	40.2%
season state titles	\$5,750.00	\$4,845.00	\$905.00	18.7%
race withdraw & protest fees	\$50.00	\$0.00	\$50.00	NA
late id card fees	\$0.00	\$27.28	-\$27.28	(100.0%)
ID replacement card fee	\$20.00	\$20.00	\$0.00	0.0%
state team fees	\$1,427.73	\$457.28	\$970.45	212.2%
<b>Total FEES</b>	<b>\$25,297.73</b>	<b>\$18,227.97</b>	<b>\$7,069.76</b>	<b>38.8%</b>
<b>Total Income</b>	<b>\$168,802.64</b>	<b>\$217,480.80</b>	<b>-\$48,678.16</b>	<b>(22.4%)</b>
<b>Cost of Sales</b>				
Equipment for Resale	\$5,425.81	\$10,071.93	-\$4,646.12	(46.1%)
<b>Total Cost of Sales</b>	<b>\$5,425.81</b>	<b>\$10,071.93</b>	<b>-\$4,646.12</b>	<b>(46.1%)</b>
<b>Gross Profit</b>	<b>\$163,376.83</b>	<b>\$207,408.87</b>	<b>-\$44,032.04</b>	<b>(21.2%)</b>
<b>Expenses</b>				
<b>ADMINISTRATION</b>				
Accountants Fees - auditor	\$490.00	\$450.00	\$40.00	8.9%
Bad debt/loss	\$0.00	\$418.00	-\$418.00	(100.0%)
Bank Fees	\$64.00	\$104.00	-\$40.00	(38.5%)
Boat Lease, fees inpections	\$0.00	\$140.00	-\$140.00	(100.0%)
Coaching - courses	\$1,395.91	\$723.54	\$672.37	92.9%
DBSA Dinner Social Functio*	\$4,054.76	\$5,200.00	-\$1,145.24	(22.0%)
GPO Box	\$0.00	\$258.18	-\$258.18	(100.0%)
Insurance	\$14,804.97	\$15,110.20	-\$305.23	(2.0%)
Legal fees/ OCBA fee	\$31.77	\$0.00	\$31.77	NA
Meeting Expenses	\$3,914.10	\$5,536.60	-\$1,622.50	(29.3%)
Phone and internet	\$892.87	\$1,476.75	-\$583.88	(39.5%)



# Dragonboat SA Inc

## Profit & Loss [Last Year Analysis]

July 2017 through June 2018

2/07/2018  
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	This Year	Last Year	\$ Difference	% Difference
Freight & Postage	\$122.72	\$20.99	\$101.73	484.7%
Stationery/ office supplies	\$1,277.80	\$1,804.27	-\$526.47	(29.2%)
Travel & Accomodation	\$3,115.27	\$4,564.78	-\$1,449.51	(31.8%)
Web Site*	\$640.00	\$688.00	-\$48.00	(7.0%)
Administration - SSA & AF*				
Admin Fee - Minute Secretary*	\$13,929.83	\$13,442.50	\$487.33	3.6%
Admin Fee - Sport SA*	\$909.09	\$909.09	\$0.00	0.0%
Admin Database*	\$12,746.29	\$7,947.52	\$4,798.77	60.4%
Admin Communication costs*	\$600.00	\$2,076.25	-\$1,476.25	(71.1%)
M'ship Cards & Database*	\$6,859.90	\$3,620.75	\$3,239.15	89.5%
Total Administration - SSA & AF*	\$35,045.11	\$27,996.11	\$7,049.00	25.2%
Dues & Subscriptions				
AusDBF paddler fee	\$15,749.99	\$12,905.46	\$2,844.53	22.0%
Subs - AusDBF	\$500.00	\$500.00	\$0.00	0.0%
Memberships*	\$444.55	\$268.18	\$176.37	65.8%
Shed Rent				
Rent - West Lakes	\$14,374.99	\$15,681.80	-\$1,306.81	(8.3%)
Rent - Torrens	\$3,272.73	\$3,600.00	-\$327.27	(9.1%)
Total ADMINISTRATION	\$100,191.54	\$97,446.86	\$2,744.68	2.8%
HIGH PERFORMANCE				
Coaching Expenses*	\$553.41	\$1,520.41	-\$967.00	(63.6%)
National Registrations	\$1,672.73	\$4,218.18	-\$2,545.45	(60.3%)
State team expenses	\$125.45	\$407.01	-\$281.56	(69.2%)
State Uniforms	\$835.00	\$2,370.82	-\$1,535.82	(64.8%)
Officials Development*	\$0.00	\$600.00	-\$600.00	(100.0%)
First Aid Courses*	\$2,837.39	\$2,113.94	\$723.45	34.2%
Total HIGH PERFORMANCE	\$6,023.98	\$11,230.36	-\$5,206.38	(46.4%)
DEVELOPMENT				
Advertising	\$303.73	\$2,003.55	-\$1,699.82	(84.8%)
Video production	\$209.09	\$0.00	\$209.09	NA
Corporate Paddle Payments	\$1,072.71	\$2,983.64	-\$1,910.93	(64.0%)
Corporate events expenses	\$229.77	\$129.10	\$100.67	78.0%
Executive Officer*	\$4,871.25	\$0.00	\$4,871.25	NA
Junior development expenses	\$119.08	\$113.37	\$5.71	5.0%
Signage	\$0.00	\$255.00	-\$255.00	(100.0%)
Total DEVELOPMENT	\$6,805.63	\$5,484.66	\$1,320.97	24.1%
RACING				
Racing expenses - Wallaroo	\$96.91	\$433.89	-\$336.98	(77.7%)
Racing Expenses	\$2,303.23	\$1,844.85	\$458.38	24.8%
Racing expenses - Announcer	\$1,960.00	\$1,900.00	\$60.00	3.2%
Cultural portfolio*	\$31.81	\$22.15	\$9.66	43.6%
Venue/Reserve Hire*	\$5,088.64	\$6,429.82	-\$1,341.18	(20.9%)
SARA course levy	\$0.00	\$2,585.00	-\$2,585.00	(100.0%)
Season Medals & Trophies	\$5,065.45	\$7,585.53	-\$2,520.08	(33.2%)
Power Boat Maintenance & Fuel	\$2,072.01	\$1,637.85	\$434.16	26.5%
Security Services	\$456.00	\$456.00	\$0.00	0.0%
Starting Equipt & Course Maint	\$404.83	\$458.62	-\$53.79	(11.7%)
Vehicle hire, rego, & fuel	\$1,320.35	\$2,431.51	-\$1,111.16	(45.7%)
Caravan exps	\$1,101.36	\$0.00	\$1,101.36	NA
Toilet hire	\$1,052.00	\$2,570.00	-\$1,518.00	(59.1%)
Total RACING	\$20,952.59	\$28,355.22	-\$7,402.63	(26.1%)
MAINTENANCE & REPLACEMNT*				
Maintenance - Boats*	\$313.64	\$375.79	-\$62.15	(16.5%)
Maintenance - other equipment	\$477.59	\$299.25	\$178.34	59.6%
dragonboat purchase*	\$0.00	\$70,920.00	-\$70,920.00	(100.0%)
Maintenance - DBSA SailingClub	\$1,026.85	\$298.50	\$728.35	244.0%
Maintenanc - Shed	\$179.46	\$645.72	-\$466.26	(72.2%)
Maintenance - Shed Torrens	\$0.00	\$31.40	-\$31.40	(100.0%)
Maintenance - Trailer	\$810.49	\$295.76	\$514.73	174.0%
Paddles	\$3,156.25	\$9,100.00	-\$5,943.75	(65.3%)
Other Equipment Purchased*	\$369.09	\$0.00	\$369.09	NA
Total MAINTENANCE & REPLACEMNT*	\$6,333.37	\$81,966.42	-\$75,633.05	(92.3%)
Volunteers				
Volunteer amentities	\$646.53	\$1,144.55	-\$498.02	(43.5%)

# Dragonboat SA Inc

## Profit & Loss [Last Year Analysis]

July 2017 through June 2018

2/07/2018  
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	This Year	Last Year	\$ Difference	% Difference
Volunteer Function*	\$1,890.99	\$2,231.56	-\$340.57	(15.3%)
Volunteer Training*	\$119.70	\$0.00	\$119.70	NA
EVENTS				
Masters games	\$695.74	\$480.08	\$215.66	44.9%
Nationals expenses	\$0.00	\$1,462.73	-\$1,462.73	(100.0%)
Events - DBSA dinner	\$0.00	\$3,225.00	-\$3,225.00	(100.0%)
PA Sailing Club joint venture				
Sailing Club ongoing expenses	\$500.00	\$72.41	\$427.59	590.5%
Coffee machine	\$535.45	\$9.09	\$526.36	5,790.5%
Total Expenses	<u>\$144,695.52</u>	<u>\$233,108.94</u>	<u>-\$88,413.42</u>	<u>(37.9%)</u>
Operating Profit	<u>\$18,681.31</u>	<u>-\$25,700.07</u>	<u>\$44,381.38</u>	<u>172.7%</u>
Other Expenses				
Net Surplus / (Deficit)	<u>\$18,681.31</u>	<u>-\$25,700.07</u>	<u>\$44,381.38</u>	<u>172.7%</u>

# Dragonboat SA Inc

## Profit & Loss [Budget Analysis]

July 2017 through June 2018

2/07/2018  
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	Selected Period	Budgeted	\$ Difference	% Difference
<b>Income</b>				
<b>MEMBERSHIP FEES</b>				
Full M'ship - metro	\$67,847.28	\$59,439.75	\$8,407.53	14.1%
Tertiary/67+ metro	\$7,617.25	\$5,955.16	\$1,662.09	27.9%
Junior M'ship - metro	\$554.56	\$758.64	-\$204.08	(26.9%)
Junior M'ship - country	\$62.73	\$177.00	-\$114.27	(64.6%)
Full - Country M'ship	\$22,414.49	\$24,383.82	-\$1,969.33	(8.1%)
Tertiary/67+ country	\$4,720.91	\$5,464.35	-\$743.44	(13.6%)
Club Affiliate member	\$62.73	\$40.00	\$22.73	56.8%
<b>Total MEMBERSHIP FEES</b>	<b>\$103,279.95</b>	<b>\$96,218.72</b>	<b>\$7,061.23</b>	<b>7.3%</b>
<b>GRANTS</b>				
StEP - State Org Support	\$17,500.00	\$17,500.00	\$0.00	0.0%
<b>Total GRANTS</b>	<b>\$17,500.00</b>	<b>\$17,500.00</b>	<b>\$0.00</b>	<b>0.0%</b>
<b>EVENTS</b>				
Corporate Events	\$2,551.37	\$11,077.91	-\$8,526.54	(77.0%)
Course - Coaching/Sweeps	\$4,190.92	\$600.00	\$3,590.92	598.5%
Course - first aid	\$777.27	\$0.00	\$777.27	NA
DBSA Dinner	\$3,822.73	\$4,323.64	-\$500.91	(11.6%)
Volunteer function	\$0.00	\$60.00	-\$60.00	(100.0%)
Master Games	\$4,965.00	\$1,068.18	\$3,896.82	364.8%
<b>Total EVENTS</b>	<b>\$16,307.29</b>	<b>\$17,129.73</b>	<b>-\$822.44</b>	<b>(4.8%)</b>
<b>MISC</b>				
BankInterest Received	\$197.22	\$144.00	\$53.22	37.0%
Donations to DBSA	\$242.00	\$0.00	\$242.00	NA
Dragonboat/equipment sale	\$3,700.90	\$0.00	\$3,700.90	NA
Insurance	\$2,832.10	\$3,294.53	-\$462.43	(14.0%)
hire of Lynx equipment	-\$554.55	\$4,000.00	-\$4,554.55	(113.9%)
<b>Total MISC</b>	<b>\$6,417.67</b>	<b>\$7,438.53</b>	<b>-\$1,020.86</b>	<b>(13.7%)</b>
<b>FEES</b>				
race fees	\$18,050.00	\$13,132.00	\$4,918.00	37.5%
season state titles	\$5,750.00	\$4,940.00	\$810.00	16.4%
race withdraw & protest fees	\$50.00	\$0.00	\$50.00	NA
ID replacement card fee	\$20.00	\$0.00	\$20.00	NA
state team fees	\$1,427.73	\$457.28	\$970.45	212.2%
<b>Total FEES</b>	<b>\$25,297.73</b>	<b>\$18,529.28</b>	<b>\$6,768.45</b>	<b>36.5%</b>
<b>Total Income</b>	<b>\$168,802.64</b>	<b>\$156,816.26</b>	<b>\$11,986.38</b>	<b>7.6%</b>
<b>Cost of Sales</b>				
Equipment for Resale	\$5,425.81	\$0.00	\$5,425.81	NA
<b>Total Cost of Sales</b>	<b>\$5,425.81</b>	<b>\$0.00</b>	<b>\$5,425.81</b>	<b>NA</b>
<b>Gross Profit</b>	<b>\$163,376.83</b>	<b>\$156,816.26</b>	<b>\$6,560.57</b>	<b>4.2%</b>
<b>Expenses</b>				
<b>ADMINISTRATION</b>				
Accountants Fees - auditor	\$490.00	\$539.00	-\$49.00	(9.1%)
Bank Fees	\$64.00	\$0.00	\$64.00	NA
Boat Lease, fees inspections	\$0.00	\$140.00	-\$140.00	(100.0%)
Coaching - courses	\$1,395.91	\$750.00	\$645.91	86.1%
DBSA Dinner Social Functio*	\$4,054.76	\$5,300.00	-\$1,245.24	(23.5%)
GPO Box	\$0.00	\$270.00	-\$270.00	(100.0%)
Insurance	\$14,804.97	\$14,804.97	\$0.00	0.0%
Legal fees/ OCBA fee	\$31.77	\$0.00	\$31.77	NA
Meeting Expenses	\$3,914.10	\$5,643.96	-\$1,729.86	(30.6%)
Phone and internet	\$892.87	\$1,500.00	-\$607.13	(40.5%)
Freight & Postage	\$122.72	\$27.96	\$94.76	338.9%
Stationery/ office supplies	\$1,277.80	\$1,836.00	-\$558.20	(30.4%)
Travel & Accomodation	\$3,115.27	\$4,640.04	-\$1,524.77	(32.9%)
Web Site*	\$640.00	\$702.00	-\$62.00	(8.8%)
Administration - SSA & AF*				
Admin Fee - Minute Secretary*	\$13,929.83	\$15,264.00	-\$1,334.17	(8.7%)
Admin Fee - Sport SA*	\$909.09	\$1,000.00	-\$90.91	(9.1%)

# Dragonboat SA Inc

## Profit & Loss [Budget Analysis]

July 2017 through June 2018

2/07/2018  
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	Selected Period	Budgeted	\$ Difference	% Difference
Admin Database*	\$12,746.29	\$8,100.00	\$4,646.29	57.4%
Admin Communication costs*	\$600.00	\$660.00	-\$60.00	(9.1%)
M'ship Cards & Database*	\$6,859.90	\$3,130.00	\$3,729.90	119.2%
Total Administration - SSA & AF*	<u>\$35,045.11</u>	<u>\$28,154.00</u>	<u>\$6,891.11</u>	<u>24.5%</u>
Dues & Subscriptions				
AusDBF paddler fee	\$15,749.99	\$13,200.00	\$2,549.99	19.3%
Subs - AusDBF	\$500.00	\$550.00	-\$50.00	(9.1%)
Memberships*	\$444.55	\$270.00	\$174.55	64.6%
Shed Rent				
Rent - West Lakes	\$14,374.99	\$15,681.80	-\$1,306.81	(8.3%)
Rent - Torrens	\$3,272.73	\$3,600.00	-\$327.27	(9.1%)
Total ADMINISTRATION	<u>\$100,191.54</u>	<u>\$97,609.73</u>	<u>\$2,581.81</u>	<u>2.6%</u>
HIGH PERFORMANCE				
Coaching Expenses*	\$553.41	\$1,550.00	-\$996.59	(64.3%)
National Registrations	\$1,672.73	\$4,300.00	-\$2,627.27	(61.1%)
State team expenses	\$125.45	\$415.00	-\$289.55	(69.8%)
State Uniforms	\$835.00	\$2,417.00	-\$1,582.00	(65.5%)
First Aid Courses*	\$2,837.39	\$2,155.00	\$682.39	31.7%
Total HIGH PERFORMANCE	<u>\$6,023.98</u>	<u>\$10,837.00</u>	<u>-\$4,813.02</u>	<u>(44.4%)</u>
DEVELOPMENT				
Advertising	\$303.73	\$2,043.00	-\$1,739.27	(85.1%)
Video production	\$209.09	\$0.00	\$209.09	NA
Corporate Paddle Payments	\$1,072.71	\$3,042.00	-\$1,969.29	(64.7%)
Corporate events expenses	\$229.77	\$192.00	\$37.77	19.7%
Executive Officer*	\$4,871.25	\$15,600.00	-\$10,728.75	(68.8%)
Junior development expenses	\$119.08	\$0.00	\$119.08	NA
Signage	\$0.00	\$289.00	-\$289.00	(100.0%)
New Club Development*	\$0.00	\$500.00	-\$500.00	(100.0%)
Total DEVELOPMENT	<u>\$6,805.63</u>	<u>\$21,666.00</u>	<u>-\$14,860.37</u>	<u>(68.6%)</u>
RACING				
Racing expenses - Wallaroo	\$96.91	\$440.00	-\$343.09	(78.0%)
Racing Expenses	\$2,303.23	\$1,880.00	\$423.23	22.5%
Racing expenses - Announcer	\$1,960.00	\$1,932.00	\$28.00	1.4%
Cultural portfolio*	\$31.81	\$25.00	\$6.81	27.2%
Venue/Reserve Hire*	\$5,088.64	\$6,557.00	-\$1,468.36	(22.4%)
SARA course levy	\$0.00	\$2,636.00	-\$2,636.00	(100.0%)
Season Medals & Trophies	\$5,065.45	\$7,735.00	-\$2,669.55	(34.5%)
Power Boat Maintenance & Fuel	\$2,072.01	\$1,666.00	\$406.01	24.4%
Security Services	\$456.00	\$465.00	-\$9.00	(1.9%)
Starting Equipt & Course Maint	\$404.83	\$400.00	\$4.83	1.2%
Vehicle hire, rego, & fuel	\$1,320.35	\$2,480.00	-\$1,159.65	(46.8%)
Caravan exps	\$1,101.36	\$0.00	\$1,101.36	NA
Toilet hire	\$1,052.00	\$2,640.00	-\$1,588.00	(60.2%)
Total RACING	<u>\$20,952.59</u>	<u>\$28,856.00</u>	<u>-\$7,903.41</u>	<u>(27.4%)</u>
MAINTENANCE & REPLACEMNT*				
Maintenance - Boats*	\$313.64	\$380.00	-\$66.36	(17.5%)
Maintenance - other equipment	\$477.59	\$0.00	\$477.59	NA
Maintenance - DBSA SailingClub	\$1,026.85	\$0.00	\$1,026.85	NA
Maintenanc - Shed	\$179.46	\$657.60	-\$478.14	(72.7%)
Maintenance - Trailer	\$810.49	\$295.76	\$514.73	174.0%
Paddles	\$3,156.25	\$0.00	\$3,156.25	NA
Other Equipment Purchased*	\$369.09	\$0.00	\$369.09	NA
Total MAINTENANCE & REPLACEMNT*	<u>\$6,333.37</u>	<u>\$1,333.36</u>	<u>\$5,000.01</u>	<u>375.0%</u>
Volunteers				
Volunteer amentities	\$646.53	\$1,144.55	-\$498.02	(43.5%)
Volunteer Function*	\$1,890.99	\$2,245.00	-\$354.01	(15.8%)
Volunteer Training*	\$119.70	\$200.00	-\$80.30	(40.2%)
EVENTS				
Masters games	\$695.74	\$0.00	\$695.74	NA
Nationals expenses	\$0.00	\$1,500.00	-\$1,500.00	(100.0%)
Events - DBSA dinner	\$0.00	\$3,290.00	-\$3,290.00	(100.0%)
PA Sailing Club joint venture				
Sailing Club ongoing expenses	\$500.00	\$0.00	\$500.00	NA
Coffee machine	\$535.45	\$9.09	\$526.36	5,790.5%

# Dragonboat SA Inc

## Profit & Loss [Budget Analysis]

July 2017 through June 2018

2/07/2018  
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	<u>Selected Period</u>	<u>Budgeted</u>	<u>\$ Difference</u>	<u>% Difference</u>
Total Expenses	<u>\$144,695.52</u>	<u>\$168,690.73</u>	<u>-\$23,995.21</u>	<u>(14.2%)</u>
Operating Profit	<u>\$18,681.31</u>	<u>-\$11,874.47</u>	<u>\$30,555.78</u>	<u>257.3%</u>
Other Expenses				
Net Surplus / (Deficit)	<u>\$18,681.31</u>	<u>-\$11,874.47</u>	<u>\$30,555.78</u>	<u>257.3%</u>

Aged Receivables [Summary]

30/06/2018

2/07/2018  
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Name	Total Due	Jun	May	Apr	Pre-Apr
Adelaide Phoenix	\$176.00	\$0.00	\$0.00	\$176.00	\$0.00
Chris Rowe	\$330.00	\$330.00	\$0.00	\$0.00	\$0.00
Dragons Abreast Adelaide	\$22.00	\$0.00	\$0.00	\$0.00	\$22.00
J Bice	\$330.00	\$330.00	\$0.00	\$0.00	\$0.00
Tamara Henwood	\$330.00	\$330.00	\$0.00	\$0.00	\$0.00
Total:	\$1,188.00	\$990.00	\$0.00	\$176.00	\$22.00
Ageing Percent:		83.3%	0.0%	14.8%	1.9%