

# Dragonboat SA Inc

## Reconciliation Report

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ID#	Date	Memo/Payee	Deposit	Withdrawal
<b>Cheque Account:</b>		<b>1-1110</b>	<b>ACCOUNT 1</b>	
<b>Date of Bank Statement:</b>		<b>31/10/2018</b>		
<b>Reconciled Cheques</b>				
142502	29/06/2018	J Bould - folders		\$10.50
eft	1/10/2018	Canoe SA - October shed rent		\$1,458.87
142506	3/10/2018	Department of Planning, Trans		\$82.00
eft	3/10/2018	V insurance group - powerboat		\$189.24
eft	9/10/2018	The Sailing Club - inv 211		\$320.00
eft	9/10/2018	The Sailing Club - inv 212		\$300.00
eft	10/10/2018	Optus - internet		\$88.00
eft	10/10/2018	Express Virtual Meetings Pty L		\$200.11
eft	10/10/2018	S Holt - key, batteries		\$16.00
eft	10/10/2018	Mary- Ann Holt - eye dotting ce		\$35.10
eft	10/10/2018	Admin Focus - inv 1396		\$2,354.00
eft	11/10/2018	AusDBF - inv 0446 plevy 2017		\$155.00
eft	11/10/2018	C Kelley -trailer tyre, petrol		\$127.60
eft	18/10/2018	Optus -		\$5.50
eft	18/10/2018	Australian Tax Office GST jul-		\$7,447.00
eft	31/10/2018	John Holland - inv 9		\$437.25
eft	31/10/2018	John Holland		\$673.05
<b>Total:</b>			<b>\$0.00</b>	<b>\$13,899.22</b>

**Reconciled Deposits**

4207	2/10/2018	Payment; Alison Mc Carthy	\$144.10	
4208	3/10/2018	Powerblades DB Club - Fm1	\$216.00	
4209	4/10/2018	ASA Tc1	\$136.00	
4210	4/10/2018	Victor Dragons DB Club - Fc1	\$146.00	
4211	8/10/2018	Copper Coast Battle Dragons	\$146.00	
4212	8/10/2018	ASA - Fc1, rfees Cr2391	\$476.00	
4213	8/10/2018	Kangaroo Island Dragons - Fc	\$273.00	
4214	8/10/2018	Adelaide Phoenix - Fm2, Jm1	\$506.00	
4215	9/10/2018	The Challengers - team mana	\$132.00	
4216	9/10/2018	Blue Water Raiders - Fc1	\$146.00	
4217	10/10/2018	Subsonix DB Club - Fm1, rfees	\$227.00	
4218	11/10/2018	Coorong DB Club - Caf	\$22.00	
4219	12/10/2018	Adelaide Sea Dragons - Fm1 T	\$343.00	
4220	12/10/2018	Blue Water Raiders - Cfa	\$22.00	
4221	12/10/2018	Payment; Laurel Dixon - Direct	\$220.00	
4222	16/10/2018	Dragons Abreast Adelaide Fm	\$648.00	
4223	17/10/2018	Copper Coast Battle Dragons	\$146.00	
4224	17/10/2018	Kangaroo Island Dragons - cox	\$404.71	
4225	23/10/2018	Blue Water Raiders - Fc1	\$146.00	
4226	23/10/2018	Water Warriors DB Club - Fm1	\$216.00	
4227	25/10/2018	Adelaide Phoenix - Fm2	\$432.00	
4228	26/10/2018	Chong C - 2018 Chinatown Ad	\$11.00	
4229	26/10/2018	SADA - Fm1	\$216.00	
4230	29/10/2018	Copper Coast Battle Dragons	\$146.00	
4231	29/10/2018	ACDC - Chinatown Adel races	\$242.00	
4232	30/10/2018	Manuela Voss Kreutzer - paddl	\$143.00	
int	31/10/2018	Bank SA	\$7.21	
<b>Total:</b>			<b>\$5,913.02</b>	<b>\$0.00</b>

**Reconciliation Report**

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ID#	Date	Memo/Payee	Deposit	Withdrawal
<b>Cheque Account: 1-1110 ACCOUNT 1</b> <b>Date of Bank Statement: 31/10/2018</b>				

**Reconciled Deposits**

Reconciliation

MYOB Balance on 31/10/2018:	\$81,311.27
Add: Outstanding Cheques:	\$0.00
Subtotal:	<u>\$81,311.27</u>
Deduct: Outstanding Deposits:	\$0.00
Expected Balance on Statement:	<u>\$81,311.27</u>

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**Cheque Account: 1-1130 ACCOUNT 3**  
**Date of Bank Statement: 31/10/2018**

**Reconciled Deposits**

int	31/10/2018 Bank SA	\$13.07	
	Total:	<u>\$13.07</u>	<u>\$0.00</u>

Reconciliation

MYOB Balance on 31/10/2018:	\$30,804.96
Add: Outstanding Cheques:	\$0.00
Subtotal:	<u>\$30,804.96</u>
Deduct: Outstanding Deposits:	\$0.00
Expected Balance on Statement:	<u>\$30,804.96</u>

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# Dragonboat SA Inc

## Balance Sheet

As of October 2018

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Assets		
Current Assets		
Cash On Hand		
ACCOUNT 1	\$81,311.27	
ACCOUNT 3	\$30,804.96	
Accounts Receivable	\$1,896.18	
Inventory	\$3,156.25	
Total Cash On Hand	<u>\$117,168.66</u>	
The Sailing Club - DBSA & PAAF	\$1,534.37	
Total Current Assets		<u>\$118,703.03</u>
Property & Equipment		
Buildings		
Shed items at Cost	\$120.00	
Sailing Club initial cost	\$26,637.82	
Total Buildings	<u>\$26,757.82</u>	
Caravan		
Caravan at Cost	\$2,500.00	
Total Caravan	<u>\$2,500.00</u>	
Furniture & Fixtures		
Trailers at Cost	\$26,090.80	
Dragonboats & assoc equipment	\$88,560.00	
Racer equipment at cost	\$22,909.06	
Racing FL equipment at cost	\$38,122.59	
Tents at cost	\$3,573.49	
Banners and flags at cost	\$676.50	
Sundry items at cost	\$16,287.39	
Asset with no WDV	\$5,815.88	
Accumulated depreciation	<u>-\$116,970.41</u>	
Total Furniture & Fixtures	<u>\$85,065.30</u>	
Total Property & Equipment		<u>\$114,323.12</u>
Total Assets		<u>\$233,026.15</u>
Liabilities		
Current Liabilities		
Accounts Payable	\$14,083.00	
GST Liabilities		
GST Collected	-\$5,935.07	
GST Paid	\$6,263.00	
GST adjustment	\$4.43	
Total GST Liabilities	<u>\$332.36</u>	
Total Current Liabilities		<u>\$14,415.36</u>
Total Liabilities		<u>\$14,415.36</u>
Net Assets		<u>\$218,610.79</u>
Equity		
Members' Funds	\$167,802.29	
Retained Earnings	-\$10,983.58	
Current Year Surplus/Deficit	\$61,792.08	
Total Equity		<u>\$218,610.79</u>

# Dragonboat SA Inc

## Profit & Loss Statement

July 2018 through October 2018

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	July	August	September	October	Total
<b>Income</b>					
<b>MEMBERSHIP FEES</b>					
Full M'ship - metro	\$34,680.91	\$5,498.18	\$7,069.04	\$2,395.62	\$49,643.75
Tertiary/67+ metro	\$9,766.35	\$496.36	\$1,820.01	\$0.00	\$12,082.72
Junior M'ship - metro	\$1,158.18	\$98.19	\$0.00	\$28.00	\$1,284.37
Full - Country M'ship	\$15,900.96	\$796.37	\$2,452.73	\$1,177.29	\$20,327.35
Tertiary/67+ country	\$4,679.98	\$115.45	\$346.37	\$239.10	\$5,380.90
Club Affiliate member	\$100.00	\$20.00	\$0.00	\$40.00	\$160.00
<b>Total MEMBERSHIP FEES</b>	<b>\$66,286.38</b>	<b>\$7,024.55</b>	<b>\$11,688.15</b>	<b>\$3,880.01</b>	<b>\$88,879.09</b>
<b>GRANTS</b>					
StEP - State Org Support	\$17,500.00	\$0.00	\$0.00	\$0.00	\$17,500.00
<b>Total GRANTS</b>	<b>\$17,500.00</b>	<b>\$0.00</b>	<b>\$0.00</b>	<b>\$0.00</b>	<b>\$17,500.00</b>
<b>EVENTS</b>					
Corporate Events	\$0.00	\$0.00	\$560.00	\$330.00	\$890.00
Course - Coaching/Sweeps	\$45.46	\$68.18	\$0.00	\$0.00	\$113.64
<b>Total EVENTS</b>	<b>\$45.46</b>	<b>\$68.18</b>	<b>\$560.00</b>	<b>\$330.00</b>	<b>\$1,003.64</b>
<b>MISC</b>					
BankInterest Received	\$18.08	\$19.31	\$19.49	\$20.28	\$77.16
Dragonboat/equipment sale	\$0.00	\$3,275.00	\$521.91	\$497.92	\$4,294.83
Insurance	\$3,837.10	\$0.00	\$0.00	\$0.00	\$3,837.10
Hire of 2 way radios	\$0.00	\$0.00	\$9.09	\$0.00	\$9.09
<b>Total MISC</b>	<b>\$3,855.18</b>	<b>\$3,294.31</b>	<b>\$550.49</b>	<b>\$518.20</b>	<b>\$8,218.18</b>
<b>FEES</b>					
race fees	\$0.00	\$0.00	\$1,470.00	\$310.00	\$1,780.00
Torrens race fees	\$0.00	\$0.00	\$0.00	\$220.00	\$220.00
<b>Total FEES</b>	<b>\$0.00</b>	<b>\$0.00</b>	<b>\$1,470.00</b>	<b>\$530.00</b>	<b>\$2,000.00</b>
<b>Total Income</b>	<b>\$87,687.02</b>	<b>\$10,387.04</b>	<b>\$14,268.64</b>	<b>\$5,258.21</b>	<b>\$117,600.91</b>
<b>Cost of Sales</b>					
<b>Gross Profit</b>	<b>\$87,687.02</b>	<b>\$10,387.04</b>	<b>\$14,268.64</b>	<b>\$5,258.21</b>	<b>\$117,600.91</b>
<b>Expenses</b>					
<b>ADMINISTRATION</b>					
Accountants Fees - auditor	\$0.00	\$510.00	\$0.00	\$0.00	\$510.00
Coaching - courses	\$1,778.47	\$0.00	\$0.00	\$11.79	\$1,790.26
Insurance	\$13,559.35	\$2,193.12	\$0.00	\$172.04	\$15,924.51
Meeting Expenses	\$183.06	\$396.87	\$90.21	\$745.56	\$1,415.70
Phone and internet	\$75.85	\$80.73	\$75.39	\$85.00	\$316.97
Freight & Postage	\$0.00	\$0.00	-\$22.89	\$12.54	-\$10.35
Stationery/ office supplies	\$0.00	\$0.00	\$0.00	\$160.00	\$160.00
Web Site*	\$200.00	\$0.00	\$0.00	\$0.00	\$200.00
Administration - SSA & AF*					
Admin Fee - Minute Secretary*	\$893.75	\$398.75	\$1,402.50	\$1,072.50	\$3,767.50
Admin Database*	\$1,622.50	\$1,333.75	\$880.00	\$1,017.50	\$4,853.75

# Dragonboat SA Inc

## Profit & Loss Statement

July 2018 through October 2018

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	July	August	September	October	Total
Admin Communication costs*	\$50.00	\$50.00	\$50.00	\$50.00	\$200.00
M'ship Cards & Database*	\$612.00	\$0.00	\$0.00	\$0.00	\$612.00
Total Administration - SSA & AF*	<u>\$3,178.25</u>	<u>\$1,782.50</u>	<u>\$2,332.50</u>	<u>\$2,140.00</u>	<u>\$9,433.25</u>
Dues & Subscriptions					
AusDBF paddler fee	\$0.00	\$0.00	\$0.00	\$12,943.64	\$12,943.64
Subscriptions*	\$227.27	\$0.00	\$0.00	\$135.45	\$362.72
Shed Rent					
Rent - West Lakes	\$1,326.25	\$1,326.25	\$1,326.25	\$1,326.25	\$5,305.00
Rent - Torrens	\$0.00	\$1,818.18	\$0.00	\$0.00	\$1,818.18
Total ADMINISTRATION	<u>\$20,528.50</u>	<u>\$8,107.65</u>	<u>\$3,801.46</u>	<u>\$17,732.27</u>	<u>\$50,169.88</u>
DEVELOPMENT					
Executive Officer/Consultant*	\$0.00	\$517.50	\$0.00	\$397.50	\$915.00
Junior development expenses	\$0.00	\$0.00	\$0.00	\$116.15	\$116.15
Total DEVELOPMENT	<u>\$0.00</u>	<u>\$517.50</u>	<u>\$0.00</u>	<u>\$513.65</u>	<u>\$1,031.15</u>
RACING					
Racing Expenses	\$0.00	\$0.00	\$195.04	\$35.64	\$230.68
Cultural portfolio*	\$0.00	\$0.00	\$0.00	\$31.91	\$31.91
Venue/Reserve Hire*	\$0.00	\$0.00	\$150.00	\$86.36	\$236.36
SARA course levy	\$2,805.00	\$0.00	\$0.00	\$0.00	\$2,805.00
Power Boat Maintenance & Fuel	\$0.00	\$0.00	\$0.00	\$116.00	\$116.00
Vehicle hire, rego, & fuel	\$0.00	\$149.10	\$0.00	\$74.55	\$223.65
Total RACING	<u>\$2,805.00</u>	<u>\$149.10</u>	<u>\$345.04</u>	<u>\$344.46</u>	<u>\$3,643.60</u>
MAINTENANCE & REPLACEMNT*					
Maintenance - other equipment	\$0.00	\$0.00	\$364.36	\$21.81	\$386.17
Maintenanc - Shed	\$0.00	\$0.00	\$18.18	\$35.76	\$53.94
Maintenance - Trailer	\$0.00	\$0.00	\$0.00	\$10.91	\$10.91
Total MAINTENANCE & REPLACEMNT*	<u>\$0.00</u>	<u>\$0.00</u>	<u>\$382.54</u>	<u>\$68.48</u>	<u>\$451.02</u>
Volunteers					
Volunteer Function*	\$513.18	\$0.00	\$0.00	\$0.00	\$513.18
Total Expenses	<u>\$23,846.68</u>	<u>\$8,774.25</u>	<u>\$4,529.04</u>	<u>\$18,658.86</u>	<u>\$55,808.83</u>
Operating Profit	<u>\$63,840.34</u>	<u>\$1,612.79</u>	<u>\$9,739.60</u>	<u>-\$13,400.65</u>	<u>\$61,792.08</u>
Other Expenses					
Net Surplus / (Deficit)	<u>\$63,840.34</u>	<u>\$1,612.79</u>	<u>\$9,739.60</u>	<u>-\$13,400.65</u>	<u>\$61,792.08</u>

# Dragonboat SA Inc

## Profit & Loss [Last Year Analysis]

July 2018 through October 2018

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	This Year	Last Year	\$ Difference	% Difference
<b>Income</b>				
<b>MEMBERSHIP FEES</b>				
Full M'ship - metro	\$49,643.75	\$56,452.75	-\$6,809.00	(12.1%)
Tertiary/67+ metro	\$12,082.72	\$7,199.07	\$4,883.65	67.8%
Junior M'ship - metro	\$1,284.37	\$187.28	\$1,097.09	585.8%
Full - Country M'ship	\$20,327.35	\$17,727.25	\$2,600.10	14.7%
Tertiary/67+ country	\$5,380.90	\$3,609.09	\$1,771.81	49.1%
Club Affiliate member	\$160.00	\$22.73	\$137.27	603.9%
<b>Total MEMBERSHIP FEES</b>	<b>\$88,879.09</b>	<b>\$85,198.17</b>	<b>\$3,680.92</b>	<b>4.3%</b>
<b>GRANTS</b>				
StEP - State Org Support	\$17,500.00	\$17,500.00	\$0.00	0.0%
<b>Total GRANTS</b>	<b>\$17,500.00</b>	<b>\$17,500.00</b>	<b>\$0.00</b>	<b>0.0%</b>
<b>EVENTS</b>				
Corporate Events	\$890.00	\$0.00	\$890.00	NA
Course - Coaching/Sweeps	\$113.64	\$1,818.19	-\$1,704.55	(93.7%)
Course - first aid	\$0.00	\$163.65	-\$163.65	(100.0%)
DBSA Dinner	\$0.00	\$150.00	-\$150.00	(100.0%)
<b>Total EVENTS</b>	<b>\$1,003.64</b>	<b>\$2,131.84</b>	<b>-\$1,128.20</b>	<b>(52.9%)</b>
<b>MISC</b>				
BankInterest Received	\$77.16	\$77.17	-\$0.01	0.0%
Donations to DBSA	\$0.00	\$85.00	-\$85.00	(100.0%)
Dragonboat/equipment sale	\$4,294.83	\$662.73	\$3,632.10	548.1%
Insurance	\$3,837.10	\$2,832.10	\$1,005.00	35.5%
Hire of 2 way radios	\$9.09	\$0.00	\$9.09	NA
<b>Total MISC</b>	<b>\$8,218.18</b>	<b>\$3,657.00</b>	<b>\$4,561.18</b>	<b>124.7%</b>
<b>FEES</b>				
race fees	\$1,780.00	\$3,180.00	-\$1,400.00	(44.0%)
Torrens race fees	\$220.00	\$0.00	\$220.00	NA
<b>Total FEES</b>	<b>\$2,000.00</b>	<b>\$3,180.00</b>	<b>-\$1,180.00</b>	<b>(37.1%)</b>
<b>Total Income</b>	<b>\$117,600.91</b>	<b>\$111,667.01</b>	<b>\$5,933.90</b>	<b>5.3%</b>
<b>Cost of Sales</b>				
Equipment for Resale	\$0.00	\$586.36	-\$586.36	(100.0%)
<b>Total Cost of Sales</b>	<b>\$0.00</b>	<b>\$586.36</b>	<b>-\$586.36</b>	<b>(100.0%)</b>
<b>Gross Profit</b>	<b>\$117,600.91</b>	<b>\$111,080.65</b>	<b>\$6,520.26</b>	<b>5.9%</b>
<b>Expenses</b>				
<b>ADMINISTRATION</b>				
Accountants Fees - auditor	\$510.00	\$490.00	\$20.00	4.1%
Coaching - courses	\$1,790.26	\$1,040.91	\$749.35	72.0%
DBSA Dinner Social Functio*	\$0.00	\$313.09	-\$313.09	(100.0%)
Insurance	\$15,924.51	\$14,804.97	\$1,119.54	7.6%
Legal fees/ OCBA fee	\$0.00	\$31.77	-\$31.77	(100.0%)
Meeting Expenses	\$1,415.70	\$1,219.38	\$196.32	16.1%
Phone and internet	\$316.97	\$286.68	\$30.29	10.6%
Freight & Postage	-\$10.35	\$0.00	-\$10.35	NA
Stationery/ office supplies	\$160.00	\$515.97	-\$355.97	(69.0%)
Travel & Accomodation	\$0.00	\$127.27	-\$127.27	(100.0%)
Web Site*	\$200.00	\$0.00	\$200.00	NA
Administration - SSA & AF*				
Admin Fee - Minute Secretary*	\$3,767.50	\$3,781.25	-\$13.75	(0.4%)
Admin Fee - Sport SA*	\$0.00	\$909.09	-\$909.09	(100.0%)
Admin Database*	\$4,853.75	\$5,486.26	-\$632.51	(11.5%)
Admin Communication costs*	\$200.00	\$200.00	\$0.00	0.0%
M'ship Cards & Database*	\$612.00	\$3,402.45	-\$2,790.45	(82.0%)
<b>Total Administration - SSA &amp; AF*</b>	<b>\$9,433.25</b>	<b>\$13,779.05</b>	<b>-\$4,345.80</b>	<b>(31.5%)</b>
<b>Dues &amp; Subscriptions</b>				
AusDBF paddler fee	\$12,943.64	\$10,681.81	\$2,261.83	21.2%
Subscriptions*	\$362.72	\$444.55	-\$81.83	(18.4%)
<b>Shed Rent</b>				
Rent - West Lakes	\$5,305.00	\$3,920.45	\$1,384.55	35.3%

# Dragonboat SA Inc

## Profit & Loss [Last Year Analysis]

July 2018 through October 2018

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	This Year	Last Year	\$ Difference	% Difference
Rent - Torrens	\$1,818.18	\$0.00	\$1,818.18	NA
Total ADMINISTRATION	<u>\$50,169.88</u>	<u>\$47,655.90</u>	<u>\$2,513.98</u>	<u>5.3%</u>
HIGH PERFORMANCE				
Coaching Expenses*	\$0.00	\$264.45	-\$264.45	(100.0%)
First Aid Courses*	\$0.00	\$1,773.75	-\$1,773.75	(100.0%)
Total HIGH PERFORMANCE	<u>\$0.00</u>	<u>\$2,038.20</u>	<u>-\$2,038.20</u>	<u>(100.0%)</u>
DEVELOPMENT				
Executive Officer/Consultant*	\$915.00	\$1,140.00	-\$225.00	(19.7%)
Junior development expenses	\$116.15	\$119.08	-\$2.93	(2.5%)
Total DEVELOPMENT	<u>\$1,031.15</u>	<u>\$1,259.08</u>	<u>-\$227.93</u>	<u>(18.1%)</u>
RACING				
Racing Expenses	\$230.68	\$112.89	\$117.79	104.3%
Racing expenses - Announcer	\$0.00	\$500.00	-\$500.00	(100.0%)
Cultural portfolio*	\$31.91	\$31.81	\$0.10	0.3%
Venue/Reserve Hire*	\$236.36	\$1,328.64	-\$1,092.28	(82.2%)
SARA course levy	\$2,805.00	\$0.00	\$2,805.00	NA
Power Boat Maintenance & Fuel	\$116.00	\$23.04	\$92.96	403.5%
Vehicle hire, rego, & fuel	\$223.65	\$238.19	-\$14.54	(6.1%)
Caravan exps	\$0.00	\$742.68	-\$742.68	(100.0%)
Total RACING	<u>\$3,643.60</u>	<u>\$2,977.25</u>	<u>\$666.35</u>	<u>22.4%</u>
MAINTENANCE & REPLACEMNT*				
Maintenance - Boats*	\$0.00	\$85.48	-\$85.48	(100.0%)
Maintenance - other equipment	\$386.17	\$339.83	\$46.34	13.6%
Maintenance - DBSA SailingClub	\$0.00	\$430.25	-\$430.25	(100.0%)
Maintenanc - Shed	\$53.94	\$23.09	\$30.85	133.6%
Maintenance - Trailer	\$10.91	\$0.00	\$10.91	NA
Total MAINTENANCE & REPLACEMNT*	<u>\$451.02</u>	<u>\$878.65</u>	<u>-\$427.63</u>	<u>(48.7%)</u>
Volunteers				
Volunteer amentities	\$0.00	\$23.73	-\$23.73	(100.0%)
Volunteer Function*	\$513.18	\$160.91	\$352.27	218.9%
Volunteer Training*	\$0.00	\$119.70	-\$119.70	(100.0%)
PA Sailing Club joint venture				
Sailing Club ongoing expenses	\$0.00	\$500.00	-\$500.00	(100.0%)
Coffee machine	\$0.00	\$388.18	-\$388.18	(100.0%)
Total Expenses	<u>\$55,808.83</u>	<u>\$56,001.60</u>	<u>-\$192.77</u>	<u>(0.3%)</u>
Operating Profit	<u>\$61,792.08</u>	<u>\$55,079.05</u>	<u>\$6,713.03</u>	<u>12.2%</u>
Other Expenses				
Net Surplus / (Deficit)	<u>\$61,792.08</u>	<u>\$55,079.05</u>	<u>\$6,713.03</u>	<u>12.2%</u>

Aged Receivables [Summary]

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Name	Total Due	Oct	Sep	Aug	Pre-Aug
Kangaroo Island Dragons	\$455.18	\$0.00	\$455.18	\$0.00	\$0.00
Mildura Dragon Boat Club	\$1,441.00	\$0.00	\$0.00	\$1,441.00	\$0.00
Total:	\$1,896.18	\$0.00	\$455.18	\$1,441.00	\$0.00
Ageing Percent:		0.0%	24.0%	76.0%	0.0%



# Dragonboat SA Inc

## Profit & Loss [Budget Analysis]

July 2018 through October 2018

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	Selected Period	Budgeted	\$ Difference	% Difference
<b>Income</b>				
<b>MEMBERSHIP FEES</b>				
Full M'ship - metro	\$49,643.75	\$13,848.18	\$35,795.57	258.5%
Tertiary/67+ metro	\$12,082.72	\$7,199.07	\$4,883.65	67.8%
Junior M'ship - metro	\$1,284.37	\$187.28	\$1,097.09	585.8%
Full - Country M'ship	\$20,327.35	\$17,727.25	\$2,600.10	14.7%
Tertiary/67+ country	\$5,380.90	\$3,609.09	\$1,771.81	49.1%
Club Affiliate member	\$160.00	\$22.73	\$137.27	603.9%
<b>Total MEMBERSHIP FEES</b>	<b>\$88,879.09</b>	<b>\$42,593.60</b>	<b>\$46,285.49</b>	<b>108.7%</b>
<b>GRANTS</b>				
StEP - State Org Support	\$17,500.00	\$17,500.00	\$0.00	0.0%
<b>Total GRANTS</b>	<b>\$17,500.00</b>	<b>\$17,500.00</b>	<b>\$0.00</b>	<b>0.0%</b>
<b>EVENTS</b>				
Corporate Events	\$890.00	\$0.00	\$890.00	NA
Course - Coaching/Sweeps	\$113.64	\$1,818.19	-\$1,704.55	(93.7%)
Course - first aid	\$0.00	\$163.65	-\$163.65	(100.0%)
DBSA Dinner	\$0.00	\$150.00	-\$150.00	(100.0%)
<b>Total EVENTS</b>	<b>\$1,003.64</b>	<b>\$2,131.84</b>	<b>-\$1,128.20</b>	<b>(52.9%)</b>
<b>MISC</b>				
BankInterest Received	\$77.16	\$83.00	-\$5.84	(7.0%)
Dragonboat/equipment sale	\$4,294.83	\$0.00	\$4,294.83	NA
Insurance	\$3,837.10	\$3,700.00	\$137.10	3.7%
Hire of 2 way radios	\$9.09	\$0.00	\$9.09	NA
<b>Total MISC</b>	<b>\$8,218.18</b>	<b>\$3,783.00</b>	<b>\$4,435.18</b>	<b>117.2%</b>
<b>FEES</b>				
race fees	\$1,780.00	\$3,180.00	-\$1,400.00	(44.0%)
Torrens race fees	\$220.00	\$0.00	\$220.00	NA
<b>Total FEES</b>	<b>\$2,000.00</b>	<b>\$3,180.00</b>	<b>-\$1,180.00</b>	<b>(37.1%)</b>
<b>Total Income</b>	<b>\$117,600.91</b>	<b>\$69,188.44</b>	<b>\$48,412.47</b>	<b>70.0%</b>
<b>Cost of Sales</b>				
Equipment for Resale	\$0.00	\$586.36	-\$586.36	(100.0%)
<b>Total Cost of Sales</b>	<b>\$0.00</b>	<b>\$586.36</b>	<b>-\$586.36</b>	<b>(100.0%)</b>
<b>Gross Profit</b>	<b>\$117,600.91</b>	<b>\$68,602.08</b>	<b>\$48,998.83</b>	<b>71.4%</b>
<b>Expenses</b>				
<b>ADMINISTRATION</b>				
Accountants Fees - auditor	\$510.00	\$515.00	-\$5.00	(1.0%)
Coaching - courses	\$1,790.26	\$1,040.91	\$749.35	72.0%
DBSA Dinner Social Functio*	\$0.00	\$313.09	-\$313.09	(100.0%)
Insurance	\$15,924.51	\$14,804.97	\$1,119.54	7.6%
Meeting Expenses	\$1,415.70	\$1,219.38	\$196.32	16.1%
Phone and internet	\$316.97	\$309.85	\$7.12	2.3%
Freight & Postage	-\$10.35	\$0.00	-\$10.35	NA
Stationery/ office supplies	\$160.00	\$515.97	-\$355.97	(69.0%)
Travel & Accomodation	\$0.00	\$127.27	-\$127.27	(100.0%)
Web Site*	\$200.00	\$220.00	-\$20.00	(9.1%)
Administration - SSA & AF*				
Admin Fee - Minute Secretary*	\$3,767.50	\$3,965.00	-\$197.50	(5.0%)
Admin Fee - Sport SA*	\$0.00	\$909.09	-\$909.09	(100.0%)
Admin Database*	\$4,853.75	\$7,929.26	-\$3,075.51	(38.8%)
Admin Communication costs*	\$200.00	\$200.00	\$0.00	0.0%
M'ship Cards & Database*	\$612.00	\$1,157.00	-\$545.00	(47.1%)
<b>Total Administration - SSA &amp; AF*</b>	<b>\$9,433.25</b>	<b>\$14,160.35</b>	<b>-\$4,727.10</b>	<b>(33.4%)</b>
<b>Dues &amp; Subscriptions</b>				
AusDBF paddler fee	\$12,943.64	\$10,681.81	\$2,261.83	21.2%
Subscriptions*	\$362.72	\$444.55	-\$81.83	(18.4%)
Shed Rent				
Rent - West Lakes	\$5,305.00	\$5,305.00	\$0.00	0.0%
Rent - Torrens	\$1,818.18	\$0.00	\$1,818.18	NA
<b>Total ADMINISTRATION</b>	<b>\$50,169.88</b>	<b>\$49,658.15</b>	<b>\$511.73</b>	<b>1.0%</b>

# Dragonboat SA Inc

## Profit & Loss [Budget Analysis]

July 2018 through October 2018

7/11/2018  
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	Selected Period	Budgeted	\$ Difference	% Difference
HIGH PERFORMANCE				
Coaching Expenses*	\$0.00	\$264.45	-\$264.45	(100.0%)
First Aid Courses*	\$0.00	\$1,773.75	-\$1,773.75	(100.0%)
Total HIGH PERFORMANCE	<u>\$0.00</u>	<u>\$2,038.20</u>	<u>-\$2,038.20</u>	<u>(100.0%)</u>
DEVELOPMENT				
Executive Officer/Consultant*	\$915.00	\$1,140.00	-\$225.00	(19.7%)
Business Service Officer*	\$0.00	\$5,100.00	-\$5,100.00	(100.0%)
Junior development expenses	\$116.15	\$0.00	\$116.15	NA
Total DEVELOPMENT	<u>\$1,031.15</u>	<u>\$6,240.00</u>	<u>-\$5,208.85</u>	<u>(83.5%)</u>
RACING				
Racing Expenses	\$230.68	\$112.89	\$117.79	104.3%
Racing expenses - Announcer	\$0.00	\$500.00	-\$500.00	(100.0%)
Cultural portfolio*	\$31.91	\$31.81	\$0.10	0.3%
Venue/Reserve Hire*	\$236.36	\$1,328.64	-\$1,092.28	(82.2%)
SARA course levy	\$2,805.00	\$2,805.00	\$0.00	0.0%
Power Boat Maintenance & Fuel	\$116.00	\$23.04	\$92.96	403.5%
Vehicle hire, rego, & fuel	\$223.65	\$238.19	-\$14.54	(6.1%)
Caravan exps	\$0.00	\$742.68	-\$742.68	(100.0%)
Total RACING	<u>\$3,643.60</u>	<u>\$5,782.25</u>	<u>-\$2,138.65</u>	<u>(37.0%)</u>
MAINTENANCE & REPLACEMNT*				
Maintenance - Boats*	\$0.00	\$85.48	-\$85.48	(100.0%)
Maintenance - other equipment	\$386.17	\$339.83	\$46.34	13.6%
Maintenance - DBSA SailingClub	\$0.00	\$430.25	-\$430.25	(100.0%)
Maintenanc - Shed	\$53.94	\$23.09	\$30.85	133.6%
Maintenance - Trailer	\$10.91	\$0.00	\$10.91	NA
Total MAINTENANCE & REPLACEMNT*	<u>\$451.02</u>	<u>\$878.65</u>	<u>-\$427.63</u>	<u>(48.7%)</u>
Volunteers				
Volunteer amentities	\$0.00	\$23.73	-\$23.73	(100.0%)
Volunteer Function*	\$513.18	\$160.91	\$352.27	218.9%
PA Sailing Club joint venture				
Coffee machine	\$0.00	\$388.18	-\$388.18	(100.0%)
Total Expenses	<u>\$55,808.83</u>	<u>\$65,170.07</u>	<u>-\$9,361.24</u>	<u>(14.4%)</u>
Operating Profit	<u>\$61,792.08</u>	<u>\$3,432.01</u>	<u>\$58,360.07</u>	<u>1,700.5%</u>
Other Expenses				
Net Surplus / (Deficit)	<u>\$61,792.08</u>	<u>\$3,432.01</u>	<u>\$58,360.07</u>	<u>1,700.5%</u>