

# Dragonboat SA Inc

## Reconciliation Report

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ID#	Date	Memo/Payee	Deposit	Withdrawal
<b>Cheque Account:</b>		<b>1-1110</b>	<b>ACCOUNT 1</b>	
<b>Date of Bank Statement:</b>		<b>30/09/2020</b>		
<b>Reconciled Cheques</b>				
	eft	2/09/2020 Express Virtual Meetings Pty L		\$157.21
	eft	2/09/2020 Signarama Proline Signs` -		\$195.00
	eft	2/09/2020 V insurance group -inv M0023		\$207.01
	eft	2/09/2020 V insurance group - inv M0023		\$3,200.30
	142536	3/09/2020 Department of Planning, Trans		\$91.00
	eft	3/09/2020 PaddleSA - inv0020		\$1,458.87
	eft	3/09/2020 Admin Focus -inv1532		\$2,730.06
	eft	5/09/2020 Admin Focus -inv 1532		\$2,730.06
	eft	9/09/2020 The Banner Crew - inv 8486		\$1,037.30
	eft	9/09/2020 Sar Major canvas goods and tr		\$270.00
	eft	9/09/2020 Admin Focus - inv 1532 extras		\$2,461.10
	142537	10/09/2020 Hodge Marine - airhorns		\$116.40
	eft	14/09/2020 Sport SA - inv 17252 subs		\$300.00
	eft	14/09/2020 Peter Button - dbsa exps		\$101.13
	eft	14/09/2020 Mary- Ann Holt - opening cere		\$41.50
	eft	14/09/2020 Mick Cahill = oachingc exps, P		\$391.19
	eft	19/09/2020 Adelaide City Council - annual		\$153.00
	eft	19/09/2020 Mobile Coffee Bean - inv 43		\$137.50
	eft	19/09/2020 ABCorp - inv x2		\$482.85
	eft	21/09/2020 Sport SA		\$300.00
	eft	24/09/2020 Pat Doogue - sweeps course e		\$175.33
	eft	24/09/2020 First in Sports First Aid - inv 36		\$1,562.00
	eft	24/09/2020 Julie Lister - TK1 repairs		\$425.08
	eft	29/09/2020 V Cooper - CC Mgames posta		\$18.70
	eft	29/09/2020 Optus		\$82.20
Total:			\$0.00	\$18,824.79

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### Reconciled Deposits

4527	1/09/2020	Water Warriors DB Club - Fm2	\$384.00
4528	2/09/2020	Coorong DB Club GAC - Fc1	\$157.00
4529	2/09/2020	Black Sea Dragons - Fm1	\$227.00
4530	4/09/2020	ACDC - Fm3	\$681.00
4531	7/09/2020	Victor Dragons DB Club - Fc1	\$157.00
4532	7/09/2020	Black Sea Dragons - Fm1	\$217.00
4533	7/09/2020	Adelaide Phoenix - Fm1	\$227.00
4534	8/09/2020	Water Warriors DB Club - Fm4	\$908.00
4535	8/09/2020	Payment; Black Sea Dragons	\$1,117.80
4536	11/09/2020	Waiwilta Paddling Club Inc - T	\$193.00
4537	11/09/2020	SADA - Fm1, Tm2	\$613.00
4538	14/09/2020	Vicki's Pride - Fc3, sweeps cou	\$496.00
4539	14/09/2020	Victor Dragons DB Club - rfees	\$176.00
4540	14/09/2020	Water Warriors DB Club - rfee	\$242.00
4541	14/09/2020	ASA - Fc2	\$314.00
4542	14/09/2020	Blue Water Raiders - fc2	\$314.00
4543	14/09/2020	Adelaide Phoenix - Fm3	\$681.00
4544	16/09/2020	Copper Coast Battle Dragons	\$201.00
4545	16/09/2020	ACDC - rfees CR4321	\$187.00
4546	16/09/2020	Powerblades DB Club - rfees	\$352.00
4547	17/09/2020	Blue Water Raiders - Tc1, Caf	\$160.00
4548	17/09/2020	Subsonix DB Club - rfees CR4	\$264.00
4549	18/09/2020	Payment; Complete Caravan S	\$400.00
4550	19/09/2020	Black Sea Dragons - Fm1, rfee	\$579.00
4551	21/09/2020	Mannum Paddle Steamers - s	\$50.00
4552	21/09/2020	ACDC - Fm1	\$227.00

# Dragonboat SA Inc

## Reconciliation Report

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ID#	Date	Memo/Payee	Deposit	Withdrawal
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**Cheque Account: 1-1110 ACCOUNT 1**  
**Date of Bank Statement: 30/09/2020**

### Reconciled Deposits

4553	23/09/2020	Powerblades DB Club - Fm1	\$227.00	
4554	23/09/2020	SADA - rfees CR4327	\$341.00	
4555	24/09/2020	Black Sea Dragons - sweeps c	\$25.00	
4556	28/09/2020	S Douglas - sweeps course	\$25.00	
4557	28/09/2020	Vicki's Pride - Fc1	\$157.00	
4558	28/09/2020	Victor Dragons DB Club - Fc1	\$157.00	
4559	28/09/2020	ACDC - Fm1	\$227.00	
4560	29/09/2020	Subsonix DB Club - Fm1	\$227.00	
4561	30/09/2020	Powerblades DB Club	\$227.00	
int	30/09/2020	Bank SA	\$1.02	
<b>Total:</b>			<b>\$11,138.82</b>	<b>\$0.00</b>

### Reconciliation

MYOB Balance on 30/09/2020:	\$124,600.84
Add: Outstanding Cheques:	\$0.00
Subtotal:	\$124,600.84
Deduct: Outstanding Deposits:	\$0.00
Expected Balance on Statement:	\$124,600.84

**Cheque Account: 1-1130 ACCOUNT 3**  
**Date of Bank Statement: 30/09/2020**

### Reconciled Deposits

int	30/09/2020	Bank SA	\$1.27	
<b>Total:</b>			<b>\$1.27</b>	<b>\$0.00</b>

### Reconciliation

MYOB Balance on 30/09/2020:	\$30,922.71
Add: Outstanding Cheques:	\$0.00
Subtotal:	\$30,922.71
Deduct: Outstanding Deposits:	\$0.00
Expected Balance on Statement:	\$30,922.71

# Dragonboat SA Inc

## Balance Sheet

As of September 2020

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Assets		
Current Assets		
Cash On Hand		
ACCOUNT 1	\$124,600.84	
ACCOUNT 3	\$30,922.71	
Accounts Receivable	\$4,310.58	
Inventory	\$459.66	
Total Cash On Hand	<u>\$160,293.79</u>	
The Sailing Club - DBSA & PAAF	\$1,245.32	
Total Current Assets		<u>\$161,539.11</u>
Property & Equipment		
Buildings		
Shed items at Cost	\$2,354.10	
Sailing Club initial cost	\$26,637.82	
Total Buildings	<u>\$28,991.92</u>	
Caravan		
Caravan at Cost	\$7,829.85	
Total Caravan	<u>\$7,829.85</u>	
Furniture & Fixtures		
Trailers at Cost	\$34,680.80	
Dragonboats & assoc equipment	\$87,388.00	
Racer equipment at cost	\$30,295.29	
Racing FL equipment at cost	\$38,878.82	
Tents at cost	\$1,803.99	
Banners and flags at cost	\$676.50	
Sundry items at cost	\$17,891.98	
Asset with no WDV	\$5,815.88	
Accumulated depreciation	-\$156,530.20	
Total Furniture & Fixtures	<u>\$60,901.06</u>	
Total Property & Equipment		<u>\$97,722.83</u>
Total Assets		<u>\$259,261.94</u>
Liabilities		
Current Liabilities		
Accounts Payable	\$1,073.50	
GST Liabilities		
GST Collected	\$20,834.31	
GST Paid	-\$11,791.88	
Total GST Liabilities	<u>\$9,042.43</u>	
Total Current Liabilities		<u>\$10,115.93</u>
Total Liabilities		<u>\$10,115.93</u>
Net Assets		<u>\$249,146.01</u>
Equity		
Members' Funds	\$175,864.18	
Retained Earnings	\$3,375.20	
Current Year Surplus/Deficit	\$69,906.63	
Total Equity		<u>\$249,146.01</u>

# Dragonboat SA Inc

## Profit & Loss Statement

**July 2020 through September 2020**

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	July	August	September	Total
<b>Income</b>				
<b>MEMBERSHIP FEES</b>				
Full M'ship - metro	\$34,680.00	\$9,258.15	\$4,467.23	\$48,405.38
Tertiary/67+ metro	\$13,641.81	\$508.18	\$526.36	\$14,676.35
Junior M'ship - metro	\$94.09	\$103.18	\$0.00	\$197.27
Junior M'ship - country	\$62.27	\$0.00	\$0.00	\$62.27
Full - Country M'ship	\$14,330.92	\$3,890.03	\$1,712.73	\$19,933.68
Tertiary/67+ country	\$6,527.27	\$2,050.00	\$125.45	\$8,702.72
Club Affiliate member	\$120.00	\$20.00	\$20.00	\$160.00
<b>Total MEMBERSHIP FEES</b>	<b>\$69,456.36</b>	<b>\$15,829.54</b>	<b>\$6,851.77</b>	<b>\$92,137.67</b>
<b>GRANTS</b>				
StEP - State Org Support	\$17,500.00	\$0.00	\$0.00	\$17,500.00
Sponsorship	\$0.00	\$0.00	\$363.64	\$363.64
<b>Total GRANTS</b>	<b>\$17,500.00</b>	<b>\$0.00</b>	<b>\$363.64</b>	<b>\$17,863.64</b>
<b>EVENTS</b>				
Corporate Events	\$440.00	\$0.00	\$0.00	\$440.00
Course - Coaching/Sweeps	\$918.19	\$918.19	\$1,913.64	\$3,750.02
Course - first aid	\$0.00	\$0.00	\$590.90	\$590.90
<b>Total EVENTS</b>	<b>\$1,358.19</b>	<b>\$918.19</b>	<b>\$2,504.54</b>	<b>\$4,780.92</b>
<b>MISC</b>				
BankInterest Received	\$1.77	\$2.42	\$2.29	\$6.48
Dragonboat/equipment sale	\$153.18	\$0.00	\$0.00	\$153.18
Insurance	\$4,119.19	\$0.00	\$358.96	\$4,478.15
<b>Total MISC</b>	<b>\$4,274.14</b>	<b>\$2.42</b>	<b>\$361.25</b>	<b>\$4,637.81</b>
<b>FEES</b>				
race fees	\$0.00	\$0.00	\$1,780.00	\$1,780.00
<b>Total FEES</b>	<b>\$0.00</b>	<b>\$0.00</b>	<b>\$1,780.00</b>	<b>\$1,780.00</b>
<b>Total Income</b>	<b>\$92,588.69</b>	<b>\$16,750.15</b>	<b>\$11,861.20</b>	<b>\$121,200.04</b>
<b>Cost of Sales</b>				
<b>Gross Profit</b>	<b>\$92,588.69</b>	<b>\$16,750.15</b>	<b>\$11,861.20</b>	<b>\$121,200.04</b>
<b>Expenses</b>				
<b>ADMINISTRATION</b>				
Accountants Fees - auditor	\$0.00	\$540.00	\$0.00	\$540.00
Coaching - courses	\$0.00	\$2,055.64	\$213.18	\$2,268.82
Insurance	\$12,944.67	\$1,391.26	\$3,097.55	\$17,433.48
Meeting Expenses	\$82.90	\$0.00	\$453.69	\$536.59
Phone and internet	\$34.73	\$95.96	\$74.73	\$205.42
Freight & Postage	\$0.00	\$0.00	\$146.59	\$146.59
Stationery/ office supplies	\$0.00	\$0.00	\$27.23	\$27.23
Web Site*	\$0.00	\$450.00	\$0.00	\$450.00
Administration - SSA & AF*				
Admin Fee - Minute Secretary*	\$3,093.75	\$4,702.28	\$4,303.74	\$12,099.77

# Dragonboat SA Inc

## Profit & Loss Statement

**July 2020 through September 2020**

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	July	August	September	Total
Admin Database*	\$165.00	\$1,003.74	\$623.18	\$1,791.92
Admin Communication costs*	\$50.00	\$50.00	\$36.82	\$136.82
M'ship Cards & Database*	\$2,755.45	\$421.45	\$1,748.95	\$4,925.85
Total Administration - SSA & AF*	\$6,064.20	\$6,177.47	\$6,712.69	\$18,954.36
Dues & Subscriptions				
Subs - AusDBF	\$0.00	\$500.00	\$0.00	\$500.00
Subscriptions*	\$0.00	\$85.45	\$545.46	\$630.91
Shed Rent				
Rent - West Lakes	\$1,326.25	\$1,326.25	\$1,326.25	\$3,978.75
Total ADMINISTRATION	\$20,452.75	\$12,622.03	\$12,597.37	\$45,672.15
HIGH PERFORMANCE				
Coaching Expenses*	\$0.00	\$0.00	\$159.39	\$159.39
Officials Development*	\$31.35	\$605.63	\$677.16	\$1,314.14
First Aid Courses*	\$136.36	\$72.73	\$1,420.00	\$1,629.09
Total HIGH PERFORMANCE	\$167.71	\$678.36	\$2,256.55	\$3,102.62
DEVELOPMENT				
Corporate Paddle Payments	\$0.00	\$177.29	\$0.00	\$177.29
Signage	\$0.00	\$0.00	\$943.00	\$943.00
Total DEVELOPMENT	\$0.00	\$177.29	\$943.00	\$1,120.29
RACING				
Racing Expenses	\$0.00	\$0.00	\$105.82	\$105.82
Cultural portfolio*	\$0.00	\$0.00	\$37.73	\$37.73
Venue/Reserve Hire*	\$0.00	\$0.00	\$139.09	\$139.09
Vehicle hire, rego, & fuel	\$0.00	\$0.00	\$82.73	\$82.73
Caravan exps	\$0.00	\$81.82	\$422.72	\$504.54
Total RACING	\$0.00	\$81.82	\$788.09	\$869.91
MAINTENANCE & REPLACEMNT*				
Maintenance - other equipment	\$0.00	\$0.00	\$386.44	\$386.44
Total MAINTENANCE & REPLACEMNT*	\$0.00	\$0.00	\$386.44	\$386.44
Volunteers				
Volunteer amenities	\$0.00	\$0.00	\$125.00	\$125.00
EVENTS				
Masters games	\$0.00	\$0.00	\$17.00	\$17.00
Total Expenses	\$20,620.46	\$13,559.50	\$17,113.45	\$51,293.41
Operating Profit	\$71,968.23	\$3,190.65	-\$5,252.25	\$69,906.63
Other Expenses				
Net Surplus / (Deficit)	\$71,968.23	\$3,190.65	-\$5,252.25	\$69,906.63

# Dragonboat SA Inc

## Profit & Loss [Last Year Analysis]

July 2020 through September 2020

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	This Year	Last Year	\$ Difference	% Difference
<b>Income</b>				
<b>MEMBERSHIP FEES</b>				
Full M'ship - metro	\$48,405.38	\$51,232.22	-\$2,826.84	(5.5%)
Tertiary/67+ metro	\$14,676.35	\$14,010.04	\$666.31	4.8%
Junior M'ship - metro	\$197.27	\$732.72	-\$535.45	(73.1%)
Junior M'ship - country	\$62.27	\$59.77	\$2.50	4.2%
Full - Country M'ship	\$19,933.68	\$18,132.07	\$1,801.61	9.9%
Tertiary/67+ country	\$8,702.72	\$7,849.96	\$852.76	10.9%
Club Affiliate member	\$160.00	\$260.00	-\$100.00	(38.5%)
<b>Total MEMBERSHIP FEES</b>	<b>\$92,137.67</b>	<b>\$92,276.78</b>	<b>-\$139.11</b>	<b>(0.2%)</b>
<b>GRANTS</b>				
StEP - State Org Support	\$17,500.00	\$17,500.00	\$0.00	0.0%
Sponsorship	\$363.64	\$0.00	\$363.64	NA
<b>Total GRANTS</b>	<b>\$17,863.64</b>	<b>\$17,500.00</b>	<b>\$363.64</b>	<b>2.1%</b>
<b>EVENTS</b>				
Corporate Events	\$440.00	\$1,992.73	-\$1,552.73	(77.9%)
Course - Coaching/Sweeps	\$3,750.02	\$22.73	\$3,727.29	16,398.1%
Course - first aid	\$590.90	\$0.00	\$590.90	NA
DBSA Dinner	\$0.00	-\$90.91	\$90.91	100.0%
Master Games	\$0.00	\$19,545.45	-\$19,545.45	(100.0%)
<b>Total EVENTS</b>	<b>\$4,780.92</b>	<b>\$21,470.00</b>	<b>-\$16,689.08</b>	<b>(77.7%)</b>
<b>MISC</b>				
BankInterest Received	\$6.48	\$42.35	-\$35.87	(84.7%)
Dragonboat/equipment sale	\$153.18	\$1,730.45	-\$1,577.27	(91.1%)
Insurance	\$4,478.15	\$6,620.42	-\$2,142.27	(32.4%)
<b>Total MISC</b>	<b>\$4,637.81</b>	<b>\$8,393.22</b>	<b>-\$3,755.41</b>	<b>(44.7%)</b>
<b>FEES</b>				
race fees	\$1,780.00	\$2,620.00	-\$840.00	(32.1%)
<b>Total FEES</b>	<b>\$1,780.00</b>	<b>\$2,620.00</b>	<b>-\$840.00</b>	<b>(32.1%)</b>
<b>Total Income</b>	<b>\$121,200.04</b>	<b>\$142,260.00</b>	<b>-\$21,059.96</b>	<b>(14.8%)</b>
<b>Cost of Sales</b>				
<b>Gross Profit</b>	<b>\$121,200.04</b>	<b>\$142,260.00</b>	<b>-\$21,059.96</b>	<b>(14.8%)</b>
<b>Expenses</b>				
<b>ADMINISTRATION</b>				
Accountants Fees - auditor	\$540.00	\$530.00	\$10.00	1.9%
Coaching - courses	\$2,268.82	\$0.00	\$2,268.82	NA
DBSA Dinner Social Functio*	\$0.00	\$18.04	-\$18.04	(100.0%)
Insurance	\$17,433.48	\$17,045.38	\$388.10	2.3%
Legal fees/ OCBA fee	\$0.00	\$84.55	-\$84.55	(100.0%)
Meeting Expenses	\$536.59	\$764.27	-\$227.68	(29.8%)
Phone and internet	\$205.42	\$241.08	-\$35.66	(14.8%)
Freight & Postage	\$146.59	\$20.00	\$126.59	633.0%
Stationery/ office supplies	\$27.23	\$90.50	-\$63.27	(69.9%)
Web Site*	\$450.00	\$0.00	\$450.00	NA
Administration - SSA & AF*				
Admin Fee - Minute Secretary*	\$12,099.77	\$6,270.00	\$5,829.77	93.0%
Admin Database*	\$1,791.92	\$3,616.26	-\$1,824.34	(50.4%)
Admin Communication costs*	\$136.82	\$150.00	-\$13.18	(8.8%)
M'ship Cards & Database*	\$4,925.85	\$802.00	\$4,123.85	514.2%
<b>Total Administration - SSA &amp; AF*</b>	<b>\$18,954.36</b>	<b>\$10,838.26</b>	<b>\$8,116.10</b>	<b>74.9%</b>
<b>Dues &amp; Subscriptions</b>				
Subs - AusDBF	\$500.00	\$500.00	\$0.00	0.0%
Subscriptions*	\$630.91	\$358.18	\$272.73	76.1%
<b>Shed Rent</b>				
Rent - West Lakes	\$3,978.75	\$3,978.75	\$0.00	0.0%
<b>Total ADMINISTRATION</b>	<b>\$45,672.15</b>	<b>\$34,469.01</b>	<b>\$11,203.14</b>	<b>32.5%</b>
<b>HIGH PERFORMANCE</b>				
Coaching Expenses*	\$159.39	\$0.00	\$159.39	NA
Officials Development*	\$1,314.14	\$0.00	\$1,314.14	NA

# Dragonboat SA Inc

## Profit & Loss [Last Year Analysis]

July 2020 through September 2020

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	This Year	Last Year	\$ Difference	% Difference
First Aid Courses*	\$1,629.09	\$0.00	\$1,629.09	NA
Total HIGH PERFORMANCE	<u>\$3,102.62</u>	<u>\$0.00</u>	<u>\$3,102.62</u>	<u>NA</u>
DEVELOPMENT				
Corporate Paddle Payments	\$177.29	\$272.74	-\$95.45	(35.0%)
Signage	\$943.00	\$755.00	\$188.00	24.9%
Total DEVELOPMENT	<u>\$1,120.29</u>	<u>\$1,027.74</u>	<u>\$92.55</u>	<u>9.0%</u>
RACING				
Racing Expenses	\$105.82	\$377.45	-\$271.63	(72.0%)
Cultural portfolio*	\$37.73	\$16.54	\$21.19	128.1%
Venue/Reserve Hire*	\$139.09	\$1,279.09	-\$1,140.00	(89.1%)
Starting Equipt & Course Maint	\$0.00	\$2,234.10	-\$2,234.10	(100.0%)
Vehicle hire, rego, & fuel	\$82.73	\$173.64	-\$90.91	(52.4%)
Caravan exps	\$504.54	\$1,830.62	-\$1,326.08	(72.4%)
Total RACING	<u>\$869.91</u>	<u>\$5,911.44</u>	<u>-\$5,041.53</u>	<u>(85.3%)</u>
MAINTENANCE & REPLACEMNT*				
Maintenance - other equipment	\$386.44	\$0.00	\$386.44	NA
Maintenance - Trailer	\$0.00	\$5,895.00	-\$5,895.00	(100.0%)
Total MAINTENANCE & REPLACEMNT*	<u>\$386.44</u>	<u>\$5,895.00</u>	<u>-\$5,508.56</u>	<u>(93.4%)</u>
Volunteers				
Volunteer amentities	\$125.00	\$20.00	\$105.00	525.0%
EVENTS				
Masters games	\$17.00	\$5,956.27	-\$5,939.27	(99.7%)
Total Expenses	<u>\$51,293.41</u>	<u>\$53,279.46</u>	<u>-\$1,986.05</u>	<u>(3.7%)</u>
Operating Profit	<u>\$69,906.63</u>	<u>\$88,980.54</u>	<u>-\$19,073.91</u>	<u>(21.4%)</u>
Other Expenses				
Net Surplus / (Deficit)	<u>\$69,906.63</u>	<u>\$88,980.54</u>	<u>-\$19,073.91</u>	<u>(21.4%)</u>

# Dragonboat SA Inc

## Aged Receivables [Summary]

30/09/2020

4/10/2020  
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Name	Total Due	Sep	Aug	Jul	Pre-Jul
Black Sea Dragons	\$1,147.21	\$1,082.21	\$0.00	\$0.00	\$65.00
BladeRunners DB Club	\$130.00	\$130.00	\$0.00	\$0.00	\$0.00
City of Charles Sturt	\$880.00	\$880.00	\$0.00	\$0.00	\$0.00
Coorong DB Club GAC	\$330.00	\$330.00	\$0.00	\$0.00	\$0.00
Copper Coast Battle Drago	\$65.00	\$65.00	\$0.00	\$0.00	\$0.00
Kate McMullen	\$148.50	\$0.00	\$0.00	\$0.00	\$148.50
Powerblades DB Club	\$990.00	\$990.00	\$0.00	\$0.00	\$0.00
SADA	\$65.00	\$65.00	\$0.00	\$0.00	\$0.00
Subsonix DB Club	\$65.00	\$65.00	\$0.00	\$0.00	\$0.00
Victor Dragons DB Club	\$65.00	\$65.00	\$0.00	\$0.00	\$0.00
Waiwita Paddling Club Inc	\$133.96	\$0.00	\$0.00	\$133.96	\$0.00
Water Warriors DB Club	\$356.91	\$0.00	\$0.00	\$334.91	\$22.00
Youth Inc	\$814.00	\$0.00	\$0.00	\$484.00	\$330.00
Total:	\$5,190.58	\$3,672.21	\$0.00	\$952.87	\$565.50
Ageing Percent:		70.7%	0.0%	18.4%	10.9%



# Dragonboat SA Inc

## Profit & Loss [Budget Analysis]

July 2020 through September 2020

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	Selected Period	Budgeted	\$ Difference	% Difference
<b>Income</b>				
<b>MEMBERSHIP FEES</b>				
Full M'ship - metro	\$48,405.38	\$51,232.22	-\$2,826.84	(5.5%)
Tertiary/67+ metro	\$14,676.35	\$14,010.04	\$666.31	4.8%
Junior M'ship - metro	\$197.27	\$445.00	-\$247.73	(55.7%)
Junior M'ship - country	\$62.27	\$59.77	\$2.50	4.2%
Full - Country M'ship	\$19,933.68	\$18,132.07	\$1,801.61	9.9%
Tertiary/67+ country	\$8,702.72	\$7,849.96	\$852.76	10.9%
Club Affiliate member	\$160.00	\$260.00	-\$100.00	(38.5%)
<b>Total MEMBERSHIP FEES</b>	<b>\$92,137.67</b>	<b>\$91,989.06</b>	<b>\$148.61</b>	<b>0.2%</b>
<b>GRANTS</b>				
StEP - State Org Support	\$17,500.00	\$17,500.00	\$0.00	0.0%
Sponsorship	\$363.64	\$0.00	\$363.64	NA
<b>Total GRANTS</b>	<b>\$17,863.64</b>	<b>\$17,500.00</b>	<b>\$363.64</b>	<b>2.1%</b>
<b>EVENTS</b>				
Corporate Events	\$440.00	\$770.00	-\$330.00	(42.9%)
Course - Coaching/Sweeps	\$3,750.02	\$1,200.00	\$2,550.02	212.5%
Course - first aid	\$590.90	\$0.00	\$590.90	NA
<b>Total EVENTS</b>	<b>\$4,780.92</b>	<b>\$1,970.00</b>	<b>\$2,810.92</b>	<b>142.7%</b>
<b>MISC</b>				
BankInterest Received	\$6.48	\$42.35	-\$35.87	(84.7%)
Dragonboat/equipment sale	\$153.18	\$1,730.45	-\$1,577.27	(91.1%)
Insurance	\$4,478.15	\$6,620.42	-\$2,142.27	(32.4%)
<b>Total MISC</b>	<b>\$4,637.81</b>	<b>\$8,393.22</b>	<b>-\$3,755.41</b>	<b>(44.7%)</b>
<b>FEES</b>				
race fees	\$1,780.00	\$2,620.00	-\$840.00	(32.1%)
<b>Total FEES</b>	<b>\$1,780.00</b>	<b>\$2,620.00</b>	<b>-\$840.00</b>	<b>(32.1%)</b>
<b>Total Income</b>	<b>\$121,200.04</b>	<b>\$122,472.28</b>	<b>-\$1,272.24</b>	<b>(1.0%)</b>
<b>Cost of Sales</b>				
<b>Gross Profit</b>	<b>\$121,200.04</b>	<b>\$122,472.28</b>	<b>-\$1,272.24</b>	<b>(1.0%)</b>
<b>Expenses</b>				
<b>ADMINISTRATION</b>				
Accountants Fees - auditor	\$540.00	\$594.00	-\$54.00	(9.1%)
Coaching - courses	\$2,268.82	\$2,000.00	\$268.82	13.4%
Insurance	\$17,433.48	\$16,000.00	\$1,433.48	9.0%
Legal fees/ OCBA fee	\$0.00	\$84.55	-\$84.55	(100.0%)
Meeting Expenses	\$536.59	\$871.33	-\$334.74	(38.4%)
Phone and internet	\$205.42	\$312.76	-\$107.34	(34.3%)
Freight & Postage	\$146.59	\$20.00	\$126.59	633.0%
Stationery/ office supplies	\$27.23	\$90.50	-\$63.27	(69.9%)
Web Site*	\$450.00	\$495.00	-\$45.00	(9.1%)
Administration - SSA & AF*				
Admin Fee - Minute Secretary*	\$12,099.77	\$6,270.00	\$5,829.77	93.0%
Admin Database*	\$1,791.92	\$3,616.26	-\$1,824.34	(50.4%)
Admin Communication costs*	\$136.82	\$150.00	-\$13.18	(8.8%)
M'ship Cards & Database*	\$4,925.85	\$1,987.24	\$2,938.61	147.9%
<b>Total Administration - SSA &amp; AF*</b>	<b>\$18,954.36</b>	<b>\$12,023.50</b>	<b>\$6,930.86</b>	<b>57.6%</b>
Dues & Subscriptions				
Subs - AusDBF	\$500.00	\$500.00	\$0.00	0.0%
Subscriptions*	\$630.91	\$358.18	\$272.73	76.1%
Shed Rent				
Rent - West Lakes	\$3,978.75	\$3,978.75	\$0.00	0.0%
<b>Total ADMINISTRATION</b>	<b>\$45,672.15</b>	<b>\$37,328.57</b>	<b>\$8,343.58</b>	<b>22.4%</b>
<b>HIGH PERFORMANCE</b>				
Coaching Expenses*	\$159.39	\$2,000.00	-\$1,840.61	(92.0%)
Officials Development*	\$1,314.14	\$600.00	\$714.14	119.0%
First Aid Courses*	\$1,629.09	\$0.00	\$1,629.09	NA
<b>Total HIGH PERFORMANCE</b>	<b>\$3,102.62</b>	<b>\$2,600.00</b>	<b>\$502.62</b>	<b>19.3%</b>
<b>DEVELOPMENT</b>				

# Dragonboat SA Inc

## Profit & Loss [Budget Analysis]

July 2020 through September 2020

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	Selected Period	Budgeted	\$ Difference	% Difference
Corporate Paddle Payments	\$177.29	\$270.00	-\$92.71	(34.3%)
Signage	\$943.00	\$755.00	\$188.00	24.9%
Total DEVELOPMENT	<u>\$1,120.29</u>	<u>\$1,025.00</u>	<u>\$95.29</u>	<u>9.3%</u>
RACING				
Racing Expenses	\$105.82	\$377.45	-\$271.63	(72.0%)
Racing expenses - Announcer	\$0.00	\$500.00	-\$500.00	(100.0%)
Cultural portfolio*	\$37.73	\$20.00	\$17.73	88.7%
Venue/Reserve Hire*	\$139.09	\$1,279.09	-\$1,140.00	(89.1%)
Starting Equipt & Course Maint	\$0.00	\$2,234.10	-\$2,234.10	(100.0%)
Vehicle hire, rego, & fuel	\$82.73	\$99.09	-\$16.36	(16.5%)
Caravan exps	\$504.54	\$2,179.49	-\$1,674.95	(76.9%)
Total RACING	<u>\$869.91</u>	<u>\$6,689.22</u>	<u>-\$5,819.31</u>	<u>(87.0%)</u>
MAINTENANCE & REPLACEMNT*				
Maintenance - other equipment	\$386.44	\$0.00	\$386.44	NA
Total MAINTENANCE & REPLACEMNT*	<u>\$386.44</u>	<u>\$0.00</u>	<u>\$386.44</u>	<u>NA</u>
Volunteers				
Volunteer amentities	\$125.00	\$20.00	\$105.00	525.0%
EVENTS				
Masters games	\$17.00	\$0.00	\$17.00	NA
Total Expenses	<u>\$51,293.41</u>	<u>\$47,662.79</u>	<u>\$3,630.62</u>	<u>7.6%</u>
Operating Profit	<u>\$69,906.63</u>	<u>\$74,809.49</u>	<u>-\$4,902.86</u>	<u>(6.6%)</u>
Other Expenses				
Net Surplus / (Deficit)	<u>\$69,906.63</u>	<u>\$74,809.49</u>	<u>-\$4,902.86</u>	<u>(6.6%)</u>